2018 FALL CUSTOMER SUCCESS REPORT

FLEET MANAGEMENT SOFTWARE CATEGORY
FLEET MANAGEMENT SOFTWARE OVERVIEW

Fleet management is at the core of many companies as the fleet manager needs to keep the vehicles working and on the road as much as possible. Fleet services are wide-ranging and it can be costly if the fleet manager misses a crucial delivery or fails to keep the fleet maintained, including a car tracker in case of theft and to keep insurance claims down.

Fleet management software is most commonly implemented by the construction, lawn services, and plumbing industries. The software includes functions such as vehicle tracking and diagnostics, maintenance and financing, and driver management.
CUSTOMER SUCCESS
SCORING METHODOLOGY

The FeaturedCustomers.com Customer Success score is based on data from our customer success content platform, social presence, as well as additional data aggregated from online sources and social media properties. Our ranking engine applies an algorithm to all of the data collected to calculate the overall Customer Success score. The overall Customer Success score is a weighted average based on 3 parts:

Content Score is affected by the following:
1. # of vendor generated customer success content pieces (case studies, success stories, testimonials, and customer videos)
2. Content quality score generated from all customer success content
3. % Change in Content over past 6 months
4. Number of employees (based on social media and public resources)

Social Score is affected by the following:
1. # of LinkedIn followers
2. # of Twitter followers
3. # of Facebook likes
4. Number of employees (based on social media and public sources)
5. Engagement across all platforms

Company Score is affected by the following:
1. Number of employees (based on social media and public resources)
2. Vendor momentum based on web traffic and search trends
3. Employee satisfaction and engagement (based on social network ratings)
4. % traffic increase to your Customer References
5. Lower Funnel SEO Key Term Rankings

CUSTOMER SUCCESS AWARDS

Market Leader (90 - 100)
Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.

Top Performer (85 - 89)
Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer’s products are highly rated by its customers but have not achieved the customer base and scale of a Leader.

Rising Star (80 - 84)
Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.
<table>
<thead>
<tr>
<th>Market Leaders</th>
<th>Top Performers</th>
<th>Rising Stars</th>
</tr>
</thead>
<tbody>
<tr>
<td>verizon connect</td>
<td>Automile</td>
<td>FLEETBOSs GPS</td>
</tr>
<tr>
<td>omnitracs</td>
<td>azuga</td>
<td>goFleet</td>
</tr>
<tr>
<td>axon</td>
<td>Actsoft</td>
<td>onfleet</td>
</tr>
<tr>
<td>SMARTDRIVE</td>
<td>mX Telematics</td>
<td>AgileFleet</td>
</tr>
<tr>
<td>GEOTAB</td>
<td>NexTraq</td>
<td>ATTi</td>
</tr>
<tr>
<td>TMW</td>
<td>Fleetio</td>
<td>MY ROUTE ONLINE</td>
</tr>
<tr>
<td>lytx</td>
<td>TELETRAC NAVMAN</td>
<td>RUAN</td>
</tr>
<tr>
<td>BLU JAY® Solutions</td>
<td>GREENROAD</td>
<td>GPS INSIGHT</td>
</tr>
<tr>
<td>GPS INSIGHT</td>
<td>ZONAR</td>
<td></td>
</tr>
<tr>
<td></td>
<td>AssetWORKS</td>
<td>ClearPathGPS</td>
</tr>
<tr>
<td></td>
<td>Quartix</td>
<td></td>
</tr>
<tr>
<td></td>
<td>masternaut</td>
<td></td>
</tr>
<tr>
<td></td>
<td>samsara</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
ABOUT VERIZON CONNECT

Verizon Connect is guiding a connected world on the go by automating, optimizing and revolutionizing the way people, vehicles and things move through the world. Their full suite of industry-defining solutions and services put innovation, automation and connected data to work for customers and help them be safer, more efficient and more productive. With more than 3,500 dedicated employees in 15 countries, they deliver leading mobile technology platforms and solutions.

TRUSTED BY:

<table>
<thead>
<tr>
<th>Quote</th>
<th>Name</th>
<th>Position</th>
</tr>
</thead>
<tbody>
<tr>
<td>&quot;Because of Verizon Connect, we get our drivers to the jobs faster. We can also provide immediate answers to customers when they call in. The ability to put more real-time information at our operation guys’ fingertips is a big plus.&quot;</td>
<td>Scott Duerbeck</td>
<td>General Manager, 1-800-GOT-JUNK?</td>
</tr>
<tr>
<td>&quot;Before dynamic routing [from Verizon Connect], you couldn’t route day-by-day. A driver might have 200 cases on his truck one day and he’s done by noon. The next day he might have 800 cases.&quot;</td>
<td>Jay Teeter</td>
<td>Logistics Manager, Pepsi</td>
</tr>
<tr>
<td>&quot;Technology is what drives this company. The benefits we’re getting out of [Verizon Connect] are growing every week.&quot;</td>
<td>Mike Derrig</td>
<td>Director of Fleet Operations, FreshDirect</td>
</tr>
<tr>
<td>&quot;Verizon Connect really gave us the ability to start small and build through its various modules. The Verizon Connect people are second-to-none. They’ve made it really easy to roll this out and become part of our working tools.&quot;</td>
<td>Doug Kraus</td>
<td>Director of Operations, Zayo Group</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>CONTENT</th>
<th>SOCIAL</th>
<th>COMPANY</th>
</tr>
</thead>
<tbody>
<tr>
<td>99</td>
<td>90</td>
<td>90</td>
</tr>
</tbody>
</table>

TOTAL WEIGHTED SCORE: 97

READ ALL 138 CUSTOMER SUCCESS REVIEWS FROM VERIZON CONNECT USERS
ABOUT OMNITRACS

Omnitracs LLC is the global pioneer of innovative software and SaaS fleet management solutions serving the transportation sector. The company pioneered the use of commercial vehicle telematics over 25 years ago and serves today as a powerhouse of innovative, intuitive technologies. Leveraging unmatched industry knowledge and resources, Omnitracs’ fleet management solutions help companies of all sizes improve the productivity, reliability, routing, safety, and compliance of their transportation assets.

TRUSTED BY:

"The ability to place a Delivery Professional on the road with a plan resulted in benefits to our customers, our people, and our company. Our people now possess clear goals, standardized processes, and a reporting system to measure personal performance. For the company, the system enables more prudent decision-making, and real-time…"

Mark Rigdon
Senior Director of Logistics, PSS World Medical

"Customer service is the lifeblood of our organization. Any time we can be proactive in helping a customer before it becomes an issue is key. We can look at the whole picture for our customers. In my experience, other companies do not make it easy for you to communicate with them. This software helps us manage a lot at once and provide good…"

Paul Hanney
Director of Marketing, Crown Products

"The Roadnet applications were significantly easier to use, had only one maintenance module and allowed us to route faster."

Glen Keysaw
Routing Manager, Associated Food Stores

"We are more than satisfied with the results that Roadnet has shown us, and consolidation of the Dallas / Ft. Worth facility could not have been achieved without it. I would definitely encourage other distribution companies to experience the advantages of Roadnet for themselves."

David Simmons
Director of IS, JanPak

CONTENT
100

SOCIAL
84

COMPANY
80

TOTAL WEIGHTED SCORE:
96

READ ALL 119 CUSTOMER SUCCESS REVIEWS FROM OMNITRACS USERS
ABOUT AXON DEVELOPMENT CORPORATION

Axon Development Corporation is one of the first providers of software designed specifically for the transportation industry. Software by Axon is totally integrated and works in Real-Time, meaning it seamlessly combines all operational and accounting needs of your trucking business. It works hard in the background, taking information you enter in one place and instantly applying it to all the other areas it should be used. This will save you an immense amount of time and money by slashing the need for tedious multiple-entry and reducing the chance of error.

TRUSTED BY:

"The fact that we can generate, build, and create our own reports – we can design them for what we want them to do – that’s a huge benefit for us."

Terry Evans
VP of Finance and Administration, Caron Transportation Systems

"Axon Has Saved Us $100,000 Per Year In Wage Expenses. Our Fleet Can Go From 18 To 50 And It Wouldn’t Matter Right Now With the Way We Are Set up With Axon."

Gerald Brown
President, Renaissance Transport Ltd

"We took on Axon in 2006. Over that seven-year period, we believe that Axon has saved us about $280,000 just in administration costs alone."

Dean Lang
Owner, Gibson International Carriers

"I think Axon helped us win the 2012 Best Fleet to Drive For because of the records that it keeps and all the statistics that we have. Being able to track our fleets in what they do, how fast they go, the fuel consumption, the service: everything is there that we need. Being able to monitor them closely helps our drivers do their jobs. I think Axon was a huge help."

Helen Knoll
Dj Knoll Transport, DJ Knoll Transport

CONTENT 98
SOCIAL 80
COMPANY 88

TOTAL WEIGHTED SCORE: 94

READ ALL 315 CUSTOMER SUCCESS REVIEWS FROM AXON DEVELOPMENT CORPORATION USERS
ABOUT SMARTDRIVE SYSTEMS

SmartDrive Systems is an industry innovator, delivering driving performance solutions and transportation intelligence that transform fleet safety and operational efficiency. Their video analysis, predictive analytics and personalized performance program improves driving skills, lowers costs and provides immediate ROI.

TRUSTED BY:

“SmartDrive gives us the opportunity to correct unsafe behaviors, because we see incidents occur that we normally wouldn’t see. By changing those driving behaviors, we can reduce the impact of the most significant incidents and keep the general public safer.”

Randall Sheltra
Vice President of Safety, Loomis Armored

“We evaluated different systems, but SmartDrive was superior. There was a significant difference in terms of collisions captured, the overall visibility to risk and the ability to access additional video context on-demand—this combination compelled us to select SmartDrive.”

Brett Sant
Senior VP Safety & Risk Management, Knight Transportation

“SmartDrive’s safety program gives us peace of mind, not only because we know exactly what happened in each accident, but also because we can proactively identify high-risk situations and coach our drivers to improve performance before a collision occurs.”

Mike Doner
Co-Owner, Flagger Force

“We, after seeing the results from the study with SmartDrive, selecting the company’s video-based safety program was a no brainer. We appreciate their attentive service approach as it relates to coaching our drivers, and know that with the SmartDrive program we will make significant strides toward our corporate goal of eliminating safety incidents.”

Steve Ward
Corporate Director of Environmental Health and Safety, FMC Technologies

CONTENT  97

SOCIAL  80

COMPANY  82

TOTAL WEIGHTED SCORE:  93

READ ALL 110 CUSTOMER SUCCESS REVIEWS FROM SMARTDRIVE SYSTEMS USERS
ABOUT GEOTAB

Geotab is a leading global provider of premium quality, end-to-end telematics technology. Geotab’s intuitive, full-featured solutions help businesses of all sizes better manage their drivers and vehicles by extracting accurate and actionable intelligence from real-time and historical trips data. With more than 600 million data points collected by Geotab devices and delivered to the platform per day, Geotab is a global leader in making actionable business intelligence and benchmarking data accessible to improve productivity, optimize fleets through the reduction of fuel consumption, enhance driver safety, and achieve stronger compliance to regulatory changes. The company’s products are represented and sold worldwide through its Authorized Partner network.

TRUSTED BY:

"We would not have been able to accomplish these improvements without the help of Geotab technology and support staff. They did a great job in furthering our safe driving goals."

Jeff Hill
Fleet Manager, Black & Veatch

"Not everyone’s willing to have a flexible product. They have a commercial, off-the-shelf product and that’s the way it is. But with Geotab, making suggestions and having that exchange with a partner more so than with a company has made for a long-lasting relationship."

Thomas L. Kuczynski
Chief Information Officer, DC Water

"This program allows you to ‘be in the know’ of your fleet and what is really going on. We have been able to reduce costs and correct driving behavior more efficiently."

Brittany Peter
Fleet and Asset Manager, JP Services

"Not only are we able to track drivers at all times, but with improved stop-time information, we also are able to increase our amount of deliveries."

Benoit Chenier
Fleet Manager, Richelieu Hardware

CONTENT 93
SOCIAL 89
COMPANY 86

TOTAL WEIGHTED SCORE: 92

READ ALL 74 CUSTOMER SUCCESS REVIEWS FROM GEOTAB USERS
ABOUT TOMTOM

TomTom Telematics is a Business Unit of TomTom dedicated to fleet management, vehicle telematics and connected car services. WEBFLEET is a Software-as-a-Service solution, used by small to large businesses to improve vehicle performance, save fuel, support drivers and increase overall fleet efficiency. In addition, TomTom Telematics provides services for the insurance, rental and leasing industries, car importers and companies that address businesses as well as consumers.

TRUSTED BY:

“The ability to defend our business and drivers with accurate information logged in TomTom WEBFEET alone is worth the investment in the fleet tracking solution.”

Marshall Adkison
CEO, Adkison Towing

“With TomTom, Beacon and Traxxis, we have total visibility, we bill more accurately, and we’re working more efficiently. I don’t know how we did it before.”

Jim Sottile
Owner, Star Towing

“Keeping track of the miles we drove in Connecticut and Massachusetts was difficult with our manual system, but now all I have to do is open the report automatically sent to me by the TomTom system. We even used these reports to document our compliance for an audit last year.”

Mark Gstell
General Manager, Disposal Plus

“With TomTom WEBFLEET we know so much more. We can really take a good look at our business. Over the last month we can see where we were late, where need to improve. With paper, you have none of that information. It was all just guesswork.”

Orlando Esteves
Head of Dispatch, Global Waste Services

CONTENT 96  SOCIAL 80  COMPANY 80

TOTAL WEIGHTED SCORE: 92

READ ALL 141 CUSTOMER SUCCESS REVIEWS FROM TOMTOM USERS
ABOUT TMW SYSTEMS

TMW is working to transform the way the world moves freight through innovative transactional, visibility, decision support and optimization solutions. TMW provides software solutions for transportation management, fleet maintenance and management, business intelligence, bid management, freight visibility, and final mile routing, scheduling and dispatching. TMW is at the forefront of leading innovation in the transportation community through a number of initiatives.

TRUSTED BY:

“TMW offered us a straight-out-of-the-box solution that requires very little customization and which has helped us identify many opportunities to improve our operation.”

Jason Jones
Information Technology Manager, Solar Transport

“Providing this time back to the operations associates has given our Driver Managers the opportunity to proactively provide safe service, look for ways to lower our costs and truly manage driver performance and relationships as never before.”

George Grosshardt
Vice President & General Manager, Schneider National

“TMW continues to strengthen our organization in many different areas. It allows us to be more efficient and effective, and to meet our customers’ needs in a profitable manner.”

Dorothy VanKoughnet
Controller and I.T. Manager, Berry & Smith Trucking

“There’s no question that TMW has made our company more profitable because we’re able to be proactive in managing our business. As an essential partner, TMW has repeatedly delivered and keeps getting better.”

Kent Parkinson
Chief Information Officer, Royal Trucking Company

CONTENT 94
SOCIAL 80
COMPANY 81

TOTAL WEIGHTED SCORE: 91

READ ALL 123 CUSTOMER SUCCESS REVIEWS FROM TMW SYSTEMS USERS
ABOUT LYTX

At Lytx®, our flagship DriveCam® safety program is the gold standard for driver safety, helping to ensure that 850,000 drivers come home safely every day. Our Lytx Video Services platform delivers on-demand continual video and optional livestream of the road to show even more critical moments—both on the road and in the field. We protect more than 3,000 clients commercial and government fleets that log billions of miles worldwide each year. We empower our clients to realize significant returns on investment by lowering operating and insurance costs, while achieving greater efficiency, compliance, and safety. Most of all, we strive to help save lives—on our roads and in our communities, every day.

TRusted BY:

“DriveCam and Lytx technology has given us the ability to leap forward into safety. We’re able to save drivers’ [jobs] and we’re able to reduce our turnover. And we’re able to reduce, of course, accidents, increase fuel mileage, and reduce maintenance expenses.”

Clay Merches
VP of Safety and Human Resources, J&R; Schugel Trucking

“One of the biggest steps to improving our safety culture was when we implemented the DriveCam program, because it really helped us address behavioral-based safety in a way we never did before.”

Adrian O’Hara
Director of Safety and Risk Management, Murphy-Hoffman Company

“I would absolutely recommend [Lytx] DriveCam to any transportation entity. I think it promotes safety, it promotes driver awareness. Most of the time, I think it’s going to help you in any type of litigation, because you know exactly what happened, what the behavior was leading up to the crash.”

Mark Respass
Director of Safety, JBS Carriers

“The operators are more aware of their actions because of the [Lytx DriveCam] camera, and they’re receiving better training because of the information we’ve gathered from past accidents.”

Reginald Mason
Safety and Security Director, San Francisco Municipal Transportation Agency

READ ALL 115 CUSTOMER SUCCESS REVIEWS FROM LYTX USERS

91
ABOUT BLUJAY SOLUTIONS

BluJay Solutions delivers supply chain software and services to the world’s most progressive retailers, distributors, freight forwarders, manufacturers, and logistics service providers. Transforming supply chain logistics with the BluJay Global Trade Network, they enable customers to unlock the power of more than 40,000 universally connected partners. With BluJay, companies can achieve greater trade velocity, transform their supply chain economics for disruptive advantage, and see beyond the horizon to optimize their future in the global economy.

TRUSTED BY:

“Working with BluJay to elevate our supply chain and logistics processes has not only allowed us to meet our objectives in remaining compliant with international customs, but it has enhanced visibility into our supply chain, allowing us to better serve our partners and customers. We are proud that our work with BluJay has gained us recognition as a…

Walter Isselhardt
Director Implementation Management IT, Lufthansa Cargo

“We’ve got full visibility to the P&L; associated with every freight move that we do. From an ROI perspective, it’s really helped us move the needle.”

Jon Kuerschner
VP of Supply Chain Systems, Ashley Furniture

“Visibility into our supply chain is vital, both to facilitate on-time delivery to our customers and for planning backhauls to increase utilization of our containers. BluJay’s Transportation Management provides this information pro-actively to our internal and external customers.”

VP of Global Supply Chain Strategy
Chiquita

“We evaluated multiple TMS providers, but the BluJay Solutions product was by far the most outstanding in terms of functionality. It provided the best overall value proposition and the visibility we needed.”

Rick Gaynor
VP of Customer Solutions, Contech Engineered Solutions

TOTAL WEIGHTED SCORE:

CONTENT 93
SOCIAL 86
COMPANY 82
91

READ ALL 79 CUSTOMER SUCCESS REVIEWS FROM BLUJAY SOLUTIONS USERS
ABOUT GPS INSIGHT

We understand that every organization faces different challenges and has different goals set. This is why GPS Insight offers tailored GPS tracking and E-Log solutions to commercial and government fleets. Using GPS Insight, organizations realize a significant increase in efficiency and gain insight into all aspects of their fleet operations. You want to work with GPS Insight because we give you the information you need to solve your unique fleet challenges through increased revenue, reduced costs, and reduced risk. Contact us today to learn more.

TRUSTED BY:

“My company chose GPS Insight because we knew they were striving to achieve greatness in all facets of their industry.”

Shawn Huff
Project Manager, Wright Tree Service

“We have been able to see current and historical location to address citizen complaints and easily verify whether or not a sweeper or sander has been down a particular street and when.”

Jim Kempton
Assistant Director of Street Operations, City of Worcester

“The support staff and sales team are great. They definitely make sure that things are done when they say they are going to be. If you have any issues whatsoever they will make sure your needs are met to the fullest!”

Stephen VanVladricken
IT Administrator, NuBilt Restoration & Construction

“GPS Insight has a great product and great support staff. I have never had a problem getting ahold of support and they have always been friendly and willing to help, even with more obscure requests for reports.”

Blake Lehr
Asset Manager, Singing Hills Landscape

“Read all 84 customer success reviews from GPS Insight users.”

TOTAL WEIGHTED SCORE: 90

CONTENT 92  SOCIAL 80  COMPANY 85
ABOUT AUTOMILE

Automile offers a mobile-first, design-first fleet and field service management solution to thousands of businesses. It is used by businesses of all sizes across the United States and Europe to optimize fleet performance, gain greater visibility into their drivers and vehicles and ultimately improve the bottom line. With an innovative API and extensive partner program, Automile is committed to collaborating to ensure the best product possible for its customers. Automile enables thousands of businesses to be more productive in the field by delivering a range of real-time mobile features in the fleet and field management space. The company’s customers range from small and midsized businesses to global leaders including Ricoh and Nestle.

TRUSTED BY:

"Automile helps me keep a pulse on the vehicles and drivers. I have been able to increase cost savings and best of all, after the telematics has been introduced, I have had 100% driver retention rate."

Todd Faden
Owner, Faden Builders, Inc.

"The price we pay for Automile is about 50% cheaper than other GPS solutions and we already have an estimated 10%+ cost savings through accurate labor hour tracking and avoiding payroll discrepancies."

Steve Taylor
Co-Owner/CFO, Steve Taylor Excavation

"Automile has given us the ability to monitor the whereabouts of our fleet when they are offsite. Based on the live map tracking, we can see which vehicles are on-site, which ones are at the job site, or if any vehicles have deterred from the destination."

Charles Lamb
Fleet Supervisor, hth companies, inc.

"We’ve had a 66% cost savings merely by switching to Automile. But the true savings in terms of money, time and resources are way more."

Desmon Edwards
Vice President, Jamar Power Systems

CONTENT 89
SOCIAL 84
COMPANY 96

TOTAL WEIGHTED SCORE: 89

READ ALL 54 CUSTOMER SUCCESS REVIEWS FROM AUTOMILE USERS
ABOUT AZUGA

Azuga was started in 2012 to bring significant change to an industry that lacked innovation. Azuga wanted to create a GPS vehicle tracking and fuel management solution that was powerful and easy-to-use; would help businesses save money by spending less on fuel, repairs and insurance; and simultaneously boost driver safety and the bottom line. At the same time, Azuga also recognized that to truly innovate, GPS vehicle tracking solutions needed to go beyond its traditional use by management and be embraced by drivers already at the center of fleet operations, but largely ignored.

TRUSTED BY:

“Azuga is the best GPS tracking device on the market hands down. We’ve tried many others over the years and none of them compare to Azuga!”

Sean Gilstrap
Vice President, Correct Electric, Inc.

“It is the easiest, most intuitive system I have used to date. Everything that I need is a click away, and every month or so, Azuga comes out with even more innovative features that make their platform an even better bang for the buck.”

Patty Middleton
Safety Director, United Mechanical Inc.

“GPS tracking and fleet telematics is going through a huge makeover. Plug-and-Play devices make installation quick and inexpensive. Rich data helps make fleets more efficient and at half the price of the plain old black box systems. We chose Azuga over a traditional black box provider to help us move to the next generation of GPS tracking and vehicle…”

Pete Steinmetz
COO, Turner Pest Control

“Azuga is the iPhone of the GPS industry. It’s simple, affordable and gives the best results. When your drivers know that they are being watched and tracked, productivity increases. Azuga monitors drivers, fuel usage, unauthorized vehicle use and requires no installation, unlike other fleet GPS monitoring systems.”

Chris Parisis
President, CG Appliance Express

CONTENT
SOCIAL
COMPANY

92
84
85

TOTAL WEIGHTED SCORE:

89

READ ALL 54 CUSTOMER SUCCESS REVIEWS FROM AZUGA USERS
ABOUT ACTSOFT
Actsoft is an undisputed leader in the growing Mobile Resource Management (MRM) industry. Their suite of location based software solutions leverages GPS and wireless technology, providing optimal oversight for businesses with a remote work force.

TRUSTED BY:

"With Actsoft we have the ability to customize each report to meet our client’s needs. Having this technology sets us apart from our competitors."
Joe Joiner
Vice President of Sales, Security One

"Actsoft has made us more proactive versus reactive for our clients. The easy-to-use forms and reader friendly reports have saved us hours of time each day. It was the only company that would customize to our business needs."
Eliza Wilson
Capital Asset Manager, United Building Maintenance

"Actsoft’s products have saved me a lot of money over the years. I saved over $3,000 a year just in printing costs, but the accountability you gain from tracking is the biggest savings."
Thomas Frey
Owner, A.I.M. Security

"Actsoft’s Professional Services Team has benefitted our company by providing us with products to help increase our efficiency. They were professional, responsive, extremely helpful and very knowledgeable when fulfilling our business needs."
Ken Drummond
Owner, Comfort Pest Control

CONTENT
SOCIAL
COMPANY
TOTAL WEIGHTED SCORE:

92
80
77
89

READ ALL 108 CUSTOMER SUCCESS REVIEWS FROM ACTSOFT USERS
ABOUT MIX TELEMATICS

MiX Telematics’s products and services provide enterprise fleets, small fleets and consumers with solutions for efficiency, safety, compliance and security. The company delivers its solutions to customers in over 120 countries, across six continents.

TRUSTED BY:

"Since the project began, we have achieved a significant increase in the amount of our depots reaching our 95% target score. The uplift in performance since then has contributed to a 1.6% fuel saving."

Paul Wilson
Fleet and Service Provider Manager, DS Smith

"We have experienced considerable driving safety improvements in the two years since we implemented the MiX Telematics solution. In particular, our crash rates and associated repair and maintenance costs have dropped considerably, ensuring a safer workplace."

Michael Borg
Managing Director, Borg Manufacturing

"The solution enabled us to gain our customers’ trust, as they were reassured that their cargo was in safe hands. This went along way in helping SSF to become a first choice transport provider for customers."

Pradeep
Head of Commercial and Operations, Super Star Forwarders

"The MiX system is an invaluable tool. I have the mobile app installed on my iPhone and it’s the first thing I check when I wake up in the morning. It allows me to run a smooth and efficient business."

Brendan Given
Transport Manager, North Down Grains

CONTENT
91

SOCIAL
84

COMPANY
74

TOTAL WEIGHTED SCORE:
89

READ ALL 89 CUSTOMER SUCCESS REVIEWS FROM MIX TELEMATICS USERS
ABOUT NEXTRAQ

NexTraq® is the GPS fleet management solution of choice for a growing number of customers with fleets ranging from 2 to more than 2,000 vehicles. Since its inception, NexTraq has been a pioneer and innovator in the telematics space with its award-winning platform and mobile app. Over the last few years, NexTraq has grown more than 20 percent annually and today serves more than 110,000 subscribers.

TRUSTED BY:

“We Have increased service by 9 percent since using NexTraq GPS technology. Additionally, Payroll expenses have decreased by 12 percent with accurate labor costs.”

Frank Steinocher
Chief Information Officer, Shumate Mechanical

“We have been able to recover $400,000 worth of stolen vehicles and equipment with the NexTraq solution. We have actually told the police where our assets are for recovery.”

Evelyn Herzog
Fleet Administrator, Landscape Concepts Management

“While it’s our business to respond to an emergency situation as quickly as possible, driver safety, as well as public safety, J T a top concern. With the Speed Alert functionality within the NexTraq solution we can monitor drivers that exceed posted speed limits within a certain area or set our own user-defined speed limits.”

Jeff Waid
Director of Communication and Quality Improvement, Lifeguard Ambulance Service

“The reporting functionality lets us pinpoint fuel information so that we can attribute a savings of $25,000 in fuel costs annually within our towing fleet.”

Mike Duzan
Automotive Operations Director, Bobby & Steve’s Auto World

READ ALL 83 CUSTOMER SUCCESS REVIEWS FROM NEXTRAQ USERS

CONTENT
SOCIAL
COMPANY
TOTAL WEIGHTED SCORE:

91
80
79
89
ABOUT FLEETIO

Fleetio helps fleets of all sizes automate fleet operations and optimize the asset lifecycle while on the go. With Fleetio’s suite, fleet teams can instantly access and update data regarding maintenance, fuel, drivers, vehicle inspections, parts and inventory and more. Using Fleetio Go, fleets can track trips and monitor driver performance to improve fleet safety. To increase productivity, Fleetio provides seamless collaboration among users. Fleetio offers fuel card automation plus integration with multiple telematic solutions for automated odometer updates, DTC handling and fuel location reporting.

TRUSTED BY:

“The roads in Africa are very demanding on our vehicles. Fleetio allows us to easily keep track of the condition of our vehicles and schedule the servicing of our vehicles as they travel between multiple countries and multiple workshops. It also helps us keep track of the large amount of paperwork that is involved in having British vehicles based in Africa.”

Ollie Blackwell
Fleet Manager, Safari Drive

“Before Fleetio my drivers went in for the typical oil change and tire rotation and balance whenever they could find the time in their schedule. This could mean they were 4,000+ miles over the scheduled maintenance. Now that I have Fleetio, it is so easy to see who has an upcoming service especially since I receive an email as a reminder. Fleetio…”

Heather Turner
Office Manager, Southpace Properties

“Fleetio is quick, easy and intuitive. We travel a lot, and love that we can access it from anywhere, whenever we want to look up something or enter maintenance updates. Thanks to Fleetio, our team is saving at least 2-4 hours every week on fleet management tasks.”

Nena Barlow
Owner, Barlow Jeeps

“Fleetio is extremely simple to use. I particularly like the dashboard feature that shows you both what items are past due, and what items will be due soon. This summary has really helped to speed up my weekly checks on the trucks.”

Tony Brusco
Owner, Hometown Harvest

CONTENT 91
SOCIAL 84
COMPANY 76

TOTAL WEIGHTED SCORE: 88

READ ALL 41 CUSTOMER SUCCESS REVIEWS FROM FLEETIO USERS
ABOUT TELETRAC NAVMAN

Teletrac Navman, the combined company formed by Teletrac Inc. and Navman Wireless offers GPS-based fleet optimization products and services, including real-time vehicle tracking, electronic logging, communications and analytics that enable companies to monitor, measure and improve operational costs and efficiencies. The company's technology currently tracks more than 500,000 vehicles owned by over 40,000 organizations on six continents, making it one of the world's largest fleet management software solutions providers.

TRUSTED BY:

"There were other tracking services we considered. Yet Teletrac's excellent customer service and prompt response time led us to choose them. In four months, we've been able to cut back on fuel expenses, as well as unauthorized stops. If you want to know when and where someone is, choose Teletrac. They have excellent service without all the…"

Ranscapes Inc.

""We operate four different companies with over 90 vehicles and utilize three different variations of Teletrac. We are extremely happy with the level of support we receive and the trustworthiness of the system."

United Road Towing

"Since we installed Teletrac Fleet Director we now know where our equipment is up to the minute. We can now give our customers real time information about their deliveries which also enables us to be more efficient and plan more effectively to meet our customers needs."

Transportation Services International

""We have a real competitive advantage because we get GPS fleet tracking information from Teletrac faster and more accurately than other companies do"

Southwestern Motor Transport

Southwestern Motor Transport Inc.

CONTENT
SOCIAL
COMPANY
TOTAL WEIGHTED SCORE:
91
84
73
88

READ ALL 46 CUSTOMER SUCCESS REVIEWS FROM TELETRAC NAVMAN USERS
ABOUT GREENROAD TECHNOLOGIES

GreenRoad, a global leader in driver behavior technology, provides highly effective fleet driver safety and compliance solutions. Currently used by more than 100,000 drivers, the GreenRoad solution employs advanced real-time, in-vehicle feedback and change management methodologies to promote meaningful, lasting change in driver behavior. In addition, GreenRoad’s data-based predictive analytics give fleet managers the information they need to optimize overall fleet management. As proven by deployments with hundreds of customers in the bus & fleet, utilities, logistics, oil & gas, construction and other industries, the GreenRoad solution improves safety, minimizes operational costs, reduces risk and enhances compliance.

TRUSTED BY:

“GreenRoad helps with both improving safety and our mandate to reduce fuel consumption. We complement GreenRoad’s service with intensive driver training and fleet management software, resulting in a phenomenal 15% fuel savings.”
Rory Morgan
National Logistics General Manager, Iron Mountain

“We are thrilled with the results. We have a unique selling point that we can demonstrate our safety record, show how rides are more comfortable for passengers; and prove that we are reducing our carbon footprint.”
Robert Crawford
Transport Manager, Coach Services

“GreenRoad’s benefits extended beyond fuel savings to include fewer collisions and improved passenger comfort. The reduced claims resulted in $645,000 rebate from QBE.”
Dave Heptinstall
Chief Engineer, East Yorkshire Motor Services

“GreenRoad is active 24/7, gathering information and data on the drivers’ styles, their safety, what the vehicles are doing, and where there are areas the drivers can improve. We are able to look for patterns and to pick up issues such as a driver going too fast into or out of corners.”
Troy O’Dea
Operations Manager, Howick & Eastern

READ ALL 75 CUSTOMER SUCCESS REVIEWS FROM GREENROAD TECHNOLOGIES USERS

About GreenRoad

GreenRoad, a global leader in driver behavior technology, provides highly effective fleet driver safety and compliance solutions. Currently used by more than 100,000 drivers, the GreenRoad solution employs advanced real-time, in-vehicle feedback and change management methodologies to promote meaningful, lasting change in driver behavior. In addition, GreenRoad’s data-based predictive analytics give fleet managers the information they need to optimize overall fleet management. As proven by deployments with hundreds of customers in the bus & fleet, utilities, logistics, oil & gas, construction and other industries, the GreenRoad solution improves safety, minimizes operational costs, reduces risk and enhances compliance.
ABOUT ZONAR SYSTEMS
Zonar has pioneered smart fleet management solutions throughout vocational, pupil, mass transit and commercial trucking industries. Zonar helps fleets of all sizes maximize the use of their assets with solutions dedicated to improving compliance, efficiency, maintenance, ridership visibility, safety and tracking. Cloud-based services with open API’s drive Zonar’s smart fleet solutions by making it easy for fleet owners and managers to stay connected to their fleets and drivers and operators to dispatch.

TRUSTED BY:

“Z Pass has provided us with a level of security and confidence I didn’t know was possible. With Zonar as our partner we are able to ensure that our students are safe and accounted for while also utilizing the technology to decrease our overall cost by accurately and seamlessly submitting and receiving Medicaid reimbursement funds for the…

Dallas Pieper
Director of Enrollment & Transportation, Freeport School District

“The price, ease of use and forward thinking in Zonar’s HD-GPS system just can’t be beat. I’ve used other GPS systems and they didn’t even come close. Best of all Zonar is like a partner. They have helped us save money by reducing trips and lowering idle time which also have a positive environmental impact.”

Louis Andersen
Solid Waste Division Manager, Town of Gilbert

“The implementation of Zonar’s applications and the integration with our fleet maintenance system play an integral part in helping our fleet operation save money while being more efficient and responsive to our clients.”

Keith Leech
Fleet Manager, City of Sacramento

“Zonar has helped change our culture and driver behavior.”

Terry Malone
Fleet Special Projects, PAR Electrical Contractors Inc

CONTENT 90
SOCIAL 80
COMPANY 76

TOTAL WEIGHTED SCORE: 87

READ ALL 67 CUSTOMER SUCCESS REVIEWS FROM ZONAR SYSTEMS USERS
ABOUT PEOPLENET

PeopleNet is exclusively focused on providing innovative Internet-based and integrated onboard computing and mobile communications systems to improve North America’s trucking industry’s fleet management. Its products are used by nearly 2,000 truckload, LTL, private, and service fleets in the United States and Canada, including several Fortune 500 companies. Reputed for its customer-driven technological innovation, unparalleled flexibility, and proactive customer care, PeopleNet was the first major technology provider to offer Internet-based communications to the transportation industry 20 years ago.

TRUSTED BY:

“Given our long-standing relationship with PeopleNet, we were comfortable that the company would have a video solution that would fit our needs as an international carrier and one that would fully integrate with our existing platforms.”
Ted Gorski
President, Gorski Bulk Transport (GBT)

“Working with David and the Tailored Solutions Team was great. They were able to take my ideas, and develop them into reality. This reality went straight to our bottom line. The ROI took less than four weeks. I want to come up with another idea just to work with David again.”
Jim Crowder
CEO, Carolina Cargo

“The system is a win-win for our drivers and the company, for ensuring HOS compliance and protecting our safety record. Our drivers get adequate rest for their personal safety, and preserving our safety record keeps our insurance rates in check.”
Steve Hoekstra
CEO, Hoekstra Transportation

“I can honestly say that PeopleNet goes to extraordinary lengths to resolve issues. I can reach a person who is familiar with our company 24/7. They are beyond fair in how they treat us.”
Jeremy Payn
Analyst Programmer, JRayl Transport

<table>
<thead>
<tr>
<th>CONTENT</th>
<th>SOCIAL</th>
<th>COMPANY</th>
</tr>
</thead>
<tbody>
<tr>
<td>90</td>
<td>80</td>
<td>76</td>
</tr>
</tbody>
</table>

TOTAL WEIGHTED SCORE: 87

READ ALL 59 CUSTOMER SUCCESS REVIEWS FROM PEOPLENET USERS
ABOUT ASSETWORKS

For over 35 years, AssetWorks has offered industry-leading fleet management solutions to help organizations more accurately and efficiently manage their assets. Through AssetWorks' premier fleet management solution, FleetFocus, fleet managers are able to track and schedule preventive maintenance, inventory and parts requests, work orders and much more. With integration into GPS, payroll and other exclusive partnerships, fleet managers can rest assured that all of the important information they care about is accurate and maintained by industry-leaders.

AssetWorks has developed a fuel management software, fuel purchasing card, motor pool management software and a host of other helpful and intuitive solutions to ensure that every aspect of a fleet manager’s assets is integrated and available at a moment’s notice.

TRUSTED BY:

“Technology has made the job of a fleet manager much easier. We view this as a tool that helps us service the vehicles better, which in turn helps those vehicles serve the public better.”

George Hrichak
Fleet Manager, City of Chesapeake

“CityFleet uses FleetFocus to track all aspects of our business. [FleetFocus’ features] enable better accountability, improve business performance, enhance customer service, and give us our competitive edge over the private sector.”

John Hunt
CPFP CityFleet Manager, City of Portland

“We’re now a paperless shop with excellent data integrity and the ability to offer the information that our customers demand. I especially value the software’s strong analysis and reporting packages that have enabled us to implement fact-based management of the fleet.”

Dan Berlenbach
Fleet Services Manager, City of Oxnard

“Using AssetWorks FuelFocus™ and FleetFocus™ together offers complete reporting which we allow customers direct access to, therefore they can run their own fuel usage information. The advantages, which also include file backup and tech support, are truly endless.”

John Clements
Manager, Fleet Operations, San Diego County

TOTAL WEIGHTED SCORE:

87

READ ALL 44 CUSTOMER SUCCESS REVIEWS FROM ASSETWORKS USERS
ABOUT FLEET COMPLETE

Fleet Complete is a leading global provider of connected commercial vehicle solutions to customers worldwide. Fleet Complete delivers the most feature-rich online platform and the most comprehensive suite of products on the market today. It harnesses smart analytics technologies that enable customers to monitor their fleet, mobile workers and valuable assets in near real-time and capture important data that significantly contributes to their company’s success.

TRUSTED BY:

“With the help of Fleet Complete, the Chief of police was able to see where the police cruiser was and he dispatched help right away. Previously we wouldn’t had been able to do this.”

Adam Galvan
Director of Technology, Edgewood Independent School District

“Safety is a critical part of all we do. In-vehicle monitoring has helped improve driver behaviour and helps us to further protect our most valuable asset – our people.”

Kim Sammut
General Manager Safety, Health, Environment & Quality, Parsons Brinckerhoff

“I think it’s no question that this technology has made our workforce more productive, more connected and able to carry on the social aspects of their job as well as the business aspects.”

Bob Ridley
Director of Information Technology, Minto Group

“Delivering fast and quality customer service is important to us. Working within a more real-time technology environment helps to maintain this high standard.”

John Rabideau
Manager, Metro Delivery

CONTENT 89  SOCIAL 84  COMPANY 72

TOTAL WEIGHTED SCORE: 87

READ ALL 63 CUSTOMER SUCCESS REVIEWS FROM FLEET COMPLETE USERS
ABOUT QUARTIX

Quartix was founded in 2001 by four industry professionals who have a combined 120+ years experience in systems design, telemetry, embedded computing, communications and database design and implementation. They are all still with the business today. Customer acceptance of the Quartix system has been excellent since then: the company now has more than 8,000 fleet customers and 12 major insurance customers and the success of the company has been recognized by a number of prestigious business and product awards.

TRUSTED BY:

“We believe the Quartix system is a vital tool for the efficient running of our rescue and recovery business. We can’t imagine being without it.”

Amar Nandra
Director, Beeches Recovery

“We with such a large and diverse fleet operating throughout the UK we have many areas and aspects to monitor and consider around the clock, and often all at the same time. The Quartix Corporate service enables us to do just that.”

David Brown
Fleet Asset Manager, Calor Gas

“The Quartix system is comprehensive and has advanced features but it isn’t overpowering – it’s very user-friendly.”

Philip Thompson
Director of Environmental Services, Larne Borough Council

“We are growing at a rapid rate and should be adding several new vehicles to our fleet next year – the Quartix system is making our transition into a larger fleet considerably easier.”

Stephen Day
Director, Contract Flooring Solutions

CONTENT 91  SOCIAL 78  COMPANY 64

TOTAL WEIGHTED SCORE: 86

READ ALL 75 CUSTOMER SUCCESS REVIEWS FROM QUARTIX USERS
ABOUT MASTERNAUT

Masternaut rebrands for connected future - Masternaut has launched a new strategy to focus on software rather than hardware, as the fleet industry becomes increasingly data focused. The company believes that the future of telematics is about transforming fleet operations by harnessing the power of data.

TRUSTED BY:

“Investing in a telematics solution for Dalkia has been a great decision for the company. We’ve been able to optimise our fleet management costs, make significant savings through reduced fuel consumption, and also reduce the number of accidents, thus ensuring better on the road safety for our employees.”

Jean-Luc Celotto
National Vehicle Management Manager, Dalkia

“Masternaut’s team have themselves delivered an excellent service, conducting a seamless implementation process while remaining constantly on-hand to discuss the latest innovations in the technology, and how we can be improving and developing the way we use the solution. Having recently renewed our contract, we look forward to further exploring...

Peter Blackman
Corporate Manager, Lantern Recovery Specialists

“We chose Masternaut above other telematics providers because its solution offered a complete, all in one package that gives us access to a plethora of information relating to our fleet. The online portal is a great resource for our fleet managers, giving them real-time access to van movements and the ability to maximise distribution efficiencies....

Brian Reid
CEO, Deli-Lites

“Our industry is all about precision and safety – there can be no failures when it comes to elevators. We take the same approach to our mobile workforce. The data Masternaut has been providing has been vital in maintaining a safe, productive workforce on the move. In addition, Masternaut has helped us to extend the life of our vehicles, by helping...

Ray Brown
UK Commercial Director, Elevator Engineering Services

CONTENT
SOCIAL
COMPANY

89
80
71

TOTAL WEIGHTED SCORE:
86

READ ALL 64 CUSTOMER SUCCESS REVIEWS FROM MASTERNAUT USERS
ABOUT SAMSARA

Samsara builds sensor systems that combine wireless sensors with remote networking and cloud-based analytics - all in an easy-to-use, software-centric solution. Samsara believes that by making sensors simple to deploy and their data easy to consume, customers will be able to deploy them by the thousands, and in places they've never been used before.

TRUSTED BY:

"We love Samsara’s simplicity - simple to install, simple to use, simple to manage."
Jon Lasko
Director of Transportation, J. Polep Distribution Services

"Samsara has made it very easy to evaluate my systems at a glance."
Laura Shimmin
Senior Member of Technical Staff, Blackpak Inc

"The monitoring capabilities Samsara provides are essential to our operational environment."
Tim Ryan
Technical Operations Manager, City College of San Francisco

"Many industries need a reliable GPS solution, and we've found Samsara is by far the most reliable. We completely trust Samsara's data."
Brian Jones
CEO, Dauber

CONTENT 88
SOCIAL 80
COMPANY 82

TOTAL WEIGHTED SCORE: 86

READ ALL 59 CUSTOMER SUCCESS REVIEWS FROM SAMSARA USERS
ABOUT KEEPTRUCKIN

KeepTruckin is on a mission to improve the efficiency and profitability of America's trucking industry by building great technology products for truck drivers and fleet managers. The KeepTruckin ELD is the easiest to use and most affordable electronic logging system in the market. KeepTruckin provides drivers with the number one rated Electronic Logbook App for iOS & Android. For fleets, KeepTruckin's web dashboard automates log auditing, IFTA reporting, vehicle location tracking, and more. KeepTruckin is trusted by over 400,000 drivers and 13,000 fleets. The company is backed by Google Ventures and Index Ventures.

TRUSTED BY:

"KeepTruckin saves our drivers time with hours of service — logs are completed over 50% faster versus paper."

Allan Green
Precision Drilling

"Anytime you can improve safety while keeping an eye on your bottom line, your customers notice. KeepTruckin allows us to do this without making any sacrifices."

Keith Buchanan
West Coast Distributing

"It's the most seamless, easiest system I've seen. As far as ELDs, compliance is the biggest issue for us. So being able to find the best ways to stay compliant is key because our resources are limited."

Neal Pollard
VP Operation, RSD Containers

"One of the things that I like about KeepTruckin is the reports that you can pull because you can analyse that information and figure out where the issues are to make more profit."

Lyndsy Nelms
Compliance & Training, All Access

CONTENT

SOCIAL

COMPANY

TOTAL WEIGHTED SCORE:

READ ALL 36 CUSTOMER SUCCESS REVIEWS FROM KEEPTRUCKIN USERS

87

84

81

86
ABOUT DOSSIER SYSTEMS

Dossier Systems, Inc. is a recognized pioneer and leading provider of intuitive fleet maintenance management software solutions for the surface transportation industry. Founded in 1979 by experienced fleet managers and executives, Dossier Systems has real-world experience and know-how of what it takes to own and manage a fleet at all levels, from the shop floor to the board room.

TRUSTED BY:

"Dossier did not replace a company-wide system. We had been using Dossier at some locations in a stand-alone manner. We had other systems in house to choose from as well."

Jerry Wickett
Vice President, Purchasing and Maintenance, Republic Services

"Dossier assists us with managing our DOT compliance and recovering warranty dollars, thus lowering our fleet expense. Dossier’s extensive reporting gives us deep insight and allows us to analyze costs for our nationwide fleet of over 20,000 assets."

Jeff Allison
Information Systems Manager - Transportation, Dean Foods

"Thanks to our partnership with Dossier Systems we have been able to improve the overall performance of our fleet. We operate more than 400 vehicles and our business is rapidly growing. Dossier has given us the tools which allow us to manage and track every aspect of our fleet program. The Dossier software has proven to be extremely…"

Jim Licato
Operations Manager, Winters Bros. Waste Systems

"Implementing Dossier into our fleet operations has allowed us to create the foundation to launch an excellent preventative maintenance program as well as a new parts program. Since inception, this software has also helped us import our electronic fuel data more efficiently. We are also able to track manufacturer comparisons on cost and fuel…"

Danny Flowers
Fleet/Purchasing, Charley’s Concrete

TOTAL WEIGHTED SCORE: 85

READ ALL 45 CUSTOMER SUCCESS REVIEWS FROM DOSSIER SYSTEMS USERS
ABOUT IVU TRAFFIC TECHNOLOGIES

IVU Traffic Technologies AG has been working for over 40 years with more than 400 engineers to ensure punctual and reliable transport in the world’s metropolises. In growing cities, people and vehicles are constantly on the move – a logistical challenge that calls for intelligent and secure software systems. Based on the IVU.suite, IVU develops high-performance solutions for public passenger and goods transport and transport logistics.

TRUSTED BY:

“Ever since introducing IVU.workforce, we have been able to noticeably reduce our planning and dispatch costs. Our field workers are now able to record and pass on all important data from their onsite location. This has made it possible to significantly improve the quality of the data.”

Sven Lewerenz
Division Manager for Measuring Services, BAS Kundenservice GmbH & Co. KG

“With IVU.locate, we were able to quickly establish a totally new service. Dynamic route planning allows us to integrate same-day and preferred-time delivery into our delivery processes easily. With this flexible system, we are also well prepared for future challenges in the logistics industry.”

Thomas Königs
Head of Convenience-, Packaging- & Last Mile-Solutions, DHL Paket Deutschland

“Using IVU.rail, it was possible to centralise the planning for personnel and vehicle deployment in the whole of Hungary. The integration of actual data from our vehicle tracking system helps our dispatchers to react quickly to deviations from schedule and reduce the effects on subsequent trips.”

Ferenc Márton
Chief Operations Officer, MAV-START

“A crucial factor in choosing IVU.rail was the high level of standardisation of the system, which largely met our requirements even in the basic version.”

Dani Schwander
Project Manager, SBB Cargo

READ ALL 40 CUSTOMER SUCCESS REVIEWS FROM IVU TRAFFIC TECHNOLOGIES USERS

TOTAL WEIGHTED SCORE: 85
ABOUT CHEVIN FLEET

Chevin Fleet Solutions' multi-award winning software, FleetWave®, is a web-based system used by fleet operations across the globe, proven to help businesses measure and reduce costs; improve operational efficiency; reduce administrative burdens; and ensure compliance and risk management requirements are met. FleetWave is designed to meet the demands of any type of operation from any sector, by providing extremely flexible software configurations. The system manages the whole lifecycle of a fleet, from initial acquisition of vehicles, through to deployment; operating expenses; incidents; work orders; maintenance; legal requirements and finally disposal.

TRUSTED BY:

“Thanks to Chevin Fleet Solutions, the Smithsonian Institution has transformed its fleet operations and is continuing to fine tune processes to ensure a more consistent, joined-up and cost-effective fleet management practices. The financial cost of operating the fleet has not only been made more transparent but now has the...”

Bill Griffiths
Fleet Manager, Smithsonian Institution

“By using the Fleetwave software package, we have reduced our parking fines by 15-20%. This has been achieved by collating all the data, identifying hotspots and then dealing with the issues, for example finding parking alternatives at delivery points.”

Susan Morrison
Support Manager, 3663 First for food service

“They talk our language - non-technical jargon - and really make the effort to understand our problems when we have them. The team at Chevin are leaders in their industry, are friendly and approachable and we would recommend Chevin to anyone.”

Arla Foods
Fleet Manager, Arla

“FleetWave is extremely easy to use. Having access to all that information readily available to me, all day long, in one location has made our operation incredibly efficient. The thought of not having access to FleetWave is totally unacceptable!”

Shelia McKenzie
Administrator, Penn West Exploration Ltd.

CONTENT
89

SOCIAL
80

COMPANY
64

TOTAL WEIGHTED SCORE:
85

READ ALL 60 CUSTOMER SUCCESS REVIEWS FROM CHEVIN FLEET USERS
ABOUT WORKWAVE

WorkWave, an IFS Company is dedicated to simplifying the complexity of running field service and other fleet-based businesses, large or small - a $45+ billion market worldwide. WorkWave’s platform provides its 8,000+ clients an unprecedented level of business insight and information, enabling them to increase efficiency, increase revenue and provide a 5-Star customer experience.

TRUSTED BY:

"Across our geographic service area comprised of dispersed teams, WorkWave Route Manager provides a centralized platform that delivers dynamic, daily routes."
Kevin Kurzendoerfer
Chief Operations Officer, Relay Foods

“WorkWave GPS is the most affordable solution and the pricing has made it an easy choice for us.”
Liz Stelz
Owner, Stelz Nursery

"Without WorkWave Route Manager, we would be spending much more on gas and wages. It has helped us streamline our scheduling and dispatching. Honestly, we have looked at the competition only to find there currently is none."
Joshua Jones
Lead Dispatcher, Metalink Technologies

“Once we installed WorkWave GPS in our company vehicles the transit times were greatly reduced and travel cost went down. The software is easy to use and has helped us greatly!”
Meghan Mullen
Service Manager, Apex Industrial Automation

CONTENT 87
SOCIAL 80
COMPANY 79

TOTAL WEIGHTED SCORE: 85

READ ALL 45 CUSTOMER SUCCESS REVIEWS FROM WORKWAVE USERS
ABOUT CLEARPATHGPS

ClearPathGPS customers span a wide variety of industries including construction, field services, delivery, transportation, distribution and many others. Their easy to use fleet management solutions are delivered both as software-as-a-service (SaaS) and via native mobile applications (iOS and Android) which enables customers to access their data from anywhere anytime. ClearPathGPS believes a customer’s business should be earned every month, so there’s no contract lock-in. Customers enjoy the flexibility of right-sizing their account and usage at any time as their business changes with no fear of long-term commitments. ClearPathGPS was named one of Pacific Coast Business Times’ top 25 software companies in 2018.

TRUSTED BY:

“I keep ClearPathGPS up on my screen in the office all day long. It’s my eyes on the operation and lets me know everything is running smoothly and that each customer got their delivery on time.”

Jean Pierre Jammet
General Manager, The Berry Man, Inc.

“With ClearPathGPS I’m able to see all my crews as they progress along their jobs for the day. I know in realtime how productive they are and can move assets around to make sure we fill in any gaps right away.”

Armando Valdez
Owner, Pacific Coast Tree

“With ClearPathGPS we are able to dispatch crews much more efficiently, saving valuable time and keeping our customers happy.”

Martin Morales
Owner, Lewis Plumbing

“With ClearPathGPS I’m able to solve minor problems in the field in real time, before they become big ones right from my desk. It’s Like I’m riding shotgun with each of my drivers.”

John Sullivan
Owner, Conaway Ice

CONTENT 88
SOCIAL 78
COMPANY 71
TOTAL WEIGHTED SCORE: 85

READ ALL 41 CUSTOMER SUCCESS REVIEWS FROM CLEARPATHGPS USERS
ABOUT FLEETBOSS

FleetBoss has always been much more than a supplier of products or boxed services. With over 5,000 satisfied customers, as the premier GPS fleet management provider since 1998. FleetBoss has built upon its tremendous success in vehicle tracking and driver accountability by “Going Beyond GPS” to offer best of breed business operations solutions. FleetBoss is constantly seeking new and innovative ways to provide value and a high return on investment for its clients. FleetBoss’ automatic vehicle location (AVL) GPS fleet management solutions have generated millions of dollars in savings and revenue for thousands of clients both in North America and abroad. Today, FleetBoss is expanding into equally crucial business operational areas such as workforce automation and mobile data solutions.

TRUSTED BY:

“When I think about it, the FleetBoss system simply makes my business more efficient. We can make decisions based on actual data and best of all, I know that my employees are honest people and that feels good.”
David McCall
TCK Air Conditioning & Heating, Inc, TCK Service Group

“Fleetboss puts us in our trucks with our drivers. We control overtime and we know starts, finishes... [and can] control frequent stops... it’s helped us reduce excess costs and control after hours vehicle use... simply put, it’s doing its job.”
Tom Stankey
H & H Liquid Sludge

“Between man-hours and fuel savings, the FleetBoss systems paid for itself in the first two months we used it. Thank you for helping my company grow and adding thousands to our bottom line.”
Robert Ippach
Owner, Royal Gardens Landscaping

“We felt we had honest, exceptional employees which is being proven by The Boss. Areas where we can be more efficient and productive are being magnified by the reports. We can’t imagine having a company vehicle without The Boss on board.”
Steamex

CONTENT
89

SOCIAL
78

COMPANY
64

TOTAL WEIGHTED SCORE:
84

READ ALL 71 CUSTOMER SUCCESS REVIEWS FROM FLEETBOSS USERS
ABOUT GOFLEET
GoFleet is dedicated to assisting companies to reduce fleet life cycle costs associated with maintenance, fuel and driver management. GoFleet does not just provide another GPS fleet tracking system; GoFleet provides a solution. Their fleet consultants work with you to understand your business. They help you implement solutions based on everyday pain areas and industry best practices. GoFleet provides real-time GPS tracking software that will reduce fuel and operating costs while helping you provide better and more reliable service to your customers.

TRUSTED BY:

“GoFleet’s support staff has always been available when needed. The data is easy to understand and the company has been willing to work with our department to make the data more police friendly.”

Danny Okert
Goodlettsville Police Department

“I would definitely recommend GoFleet to anyone looking for a fleet management system; the system is very flexible and has an incredible support team always willing to help and work with the customer to customize the system to fit their needs.”

Mark Wescott
Traffic Manager, Dairy Lane Systems Ltd.

“Definitely take a look at what GoFleet has to offer; good bang for your buck.”

Matt Crape
IT Manager, The C3 Group

“Get the service. You will not be disappointed! The ability to know where your vehicles are and the driving habits of employees are reasons enough to invest in this. You will EASILY get this money back in employees driving slower and more careful not to mention a big cut in idle times. ALL pros, no cons!”

Roni Laba
Manager, PNL Communications

CONTENT 87
SOCIAL 78
COMPANY 66

TOTAL WEIGHTED SCORE: 84

READ ALL 30 CUSTOMER SUCCESS REVIEWS FROM GOFLEET USERS
ABOUT ONFLEET

Onfleet is the leader in local delivery software. Their product includes intuitive smartphone apps for drivers, a powerful modern web dashboard for dispatchers, and automatic notifications and real-time tracking for recipients. Onfleet powers millions of last-mile deliveries per month for thousands of businesses around the world.

TRUSTED BY:

"Coupled with Onfleet's superior UI, Route Optimization provides an opportunity to maximize the number of drops in as short a time as possible. For any company offering door-to-door delivery solutions, this is a godsend."
David Coupar
Director of Operations, Cernx

"Onfleet has streamlined our logistics, freeing us to focus more time and energy on the big picture. Most importantly, our customers love the tracking and automated delivery alert features."
Zach Nelkin
Strategy Officer, Hungry Harvest

"Onfleet is on point. The team, the product, the service, are a pleasure to work with. Dispensaries in our community love the seamless integration and the increased efficiency of their deliveries. The most exciting part of Onfleet is that they've only just begun."
David Hua
Co-Founder, Meadow

"With Onfleet we can access every piece of data that is important to us with just one click. Since we can access this information so easily, we are able to make better decisions much faster than before."
Yeannie Rath
Head of Operations, Bonativo

CONTENT 85
SOCIAL 80
COMPANY 74

TOTAL WEIGHTED SCORE: 83

READ ALL 39 CUSTOMER SUCCESS REVIEWS FROM ONFLEET USERS
ABOUT AGILE FLEET

Agile Fleet is a fleet management solutions company that serves the government, university, utility, and commercial sectors. Agile Fleet's software, hardware and services enable organizations to efficiently manage all aspects of drivers and vehicles to reduce costs, save time, and improve service. The industry's best value in fleet management, Agile Fleet solutions delivers extensive functionality at an affordable price. Agile Fleet's flagship product, FleetCommander, delivers the automated management of fleet maintenance, motor pools, vehicle keys, GPS & telematics, fuel, and risk. Additional services provided by Agile Fleet include seamless integration with other systems, fleet efficiency analysis, in-depth technical support, fleet consulting, and much more.

TRUSTED BY:

“I have used the FleetCommander for the last 8 years. It is simple to use. The best part is their customer service. They are always just a phone call away and very helpful. They helped us build customized reports tailored to our needs.”

Rebecca Maldonado
College Mail Services Supervisor, Dona Ana Community College

“Since we have started using the Agile Fleet Commander system, it has made reservations easier for our employees of the Muscogee Creek Nation to access a motor pool vehicle. We are also able to keep track of the utilization of our vehicles, the drivers habits and trip details of the of the Muscogee Creek Nation and GSA vehicles.”

Shane Holuby
Fleet Manager, Muscogee Creek Nation

“It is pretty good. I still don’t know a lot of the features, but I am pretty sure, we will get better.”

Robert Bolser
Fleet Manager Specialist, Oklahoma City Community College

“FleetCommander provides a diverse look at your fleet without leaving your desk. The tools are there to work with most any fleet.”

Steve Minter
Branch Manager, Kentucky Department of Agriculture

CONTENT: 88
SOCIAL: 78
COMPANY: 56
TOTAL WEIGHTED SCORE: 83

READ ALL 61 CUSTOMER SUCCESS REVIEWS FROM AGILE FLEET USERS

39
ABOUT ADVANCED TRACKING TECHNOLOGIES

Advanced Tracking Technologies, Inc. (ATTI) is a Houston based GPS Tracking Manufacturer. As an industry leader in GPS based fleet management, ATTI is committed to assisting companies reduce operating costs and manage mobile assets more efficiently. ATTI began product development in 1995 and was incorporated in 1998 giving them nearly two decades of experience in the design, manufacturing, and sales of GPS tracking products. They manufacture a variety of systems to meet each customer’s specific needs.

TRUSTED BY:

“We saw an immediate increase in our production, and although I’ve been asked to keep the figures confidential, I can say percentage wise, it was a double digit increase in monthly revenues.”

Shiela Sorber
Office Manager, 3-I General Contractors

“We have installed GPS units from Advanced Tracking Technologies on seven of our fleet vehicles. The GPS units together with the tracking software have allowed us to optimize our nightly routes from one job to another which has resulted in saved time, vehicle mileage, and fuel costs.”

ServiceLink Commercial LLC

“The answer is simple, ATTI has the most complete package on the market today and the most competitive price.”

David Lampl
Operations Manager, Cikule Trucking

“In this tough economy, Advanced Tracking Technologies has helped our company save money on fuel while allowing us to better serve our valued customers.”

Midnight Transportation

READ ALL 59 CUSTOMER SUCCESS REVIEWS FROM ADVANCED TRACKING TECHNOLOGIES USERS
ABOUT MYROUTEONLINE

MyRouteOnline is an advanced web application for routing purposes that can serve different types of users with any level of complexity. MyRouteOnline team has more than 20 years of experience in developing and selling pc based routing and scheduling software applications. MyRouteOnline always aspire to grow, evolve and improve the route planning services that they offer. Regardless of how much they grew and developed over time, they will never forget how and where they started.

TRUSTED BY:

“We have been able to reduce our on-road exposure by 35%. While the obvious on cost savings are self-explanatory, the best thing is that we can now do more work in the same amount of time.”

Malcolm Eaton
Managing Director, Just Wheelie Bins

“Being able to visualize our region as a whole using the planning software was one of the biggest assets in allowing our company to grow and be efficient, Without this tool many of our operations would be inefficient and difficult to manage.”

Ryan Lynch
President, Cairn Signs Inc

“MyRouteOnline.com is very user friendly. When I used to be a district manager, I would take each address and look it up in Google addresses. It would take 8-10 hours to plan a route using these old manual methods. With MyRouteOnline.com, it happens instantaneously.”

Paul Nikolai
Circulation Director, Daily Commercial

“MyRouteOnline.com is by far the easiest to use of any service I explored. It’s a great tool that any dispatcher running delivery vehicles needs to have in his/her electronic toolbox.”

Tim Newton
Dispatcher, Swanson Industries, Swanson Industries

CONTENT 88
SOCIAL 78
COMPANY 53

TOTAL WEIGHTED SCORE: 82

READ ALL 67 CUSTOMER SUCCESS REVIEWS FROM MYROUTEONLINE USERS
ABOUT RUAN

Ruan is a family owned transportation company, providing dedicated contract carriage, logistics management and warehouse management solutions to customers across the country. With more than 83 years of transportation experience, Ruan is one of the top 10 privately owned transportation service companies in the country. With revenues of more than $807,000,000, Ruan has more than 5,100 team members and owns or operates 3,802 power units and 8,395 trailers. The company operates in 48 states and has more than 260 locations nationwide.

TRUSTED BY:

“Eighty-Five Percent Would Prefer To Have The Ruan Driver Deliver To The Warehouse. It’s Good To See That Bond And Pride In Having The Ruan Fleet Show Up At Their Location.”

John Kemp
Inventory Planning and Logistics Manager, Safelite Autoglass

“Ruan impressed us with the staff’s willingness, at every level of the organization, to understand our business and our customers.”

Tom Thoman
President, Airgas

“The people at Ruan were solutions-oriented. I never heard anything from them that focused on the problem; it was all about how they were going to fix the problem. Service like that is hard to find.”

Barry Cromley
Project Cargo Manager, Celtic Marine Corporation

“Together, we have decreased empty miles by 20 percent, increased third-party usage, begun a design to integrate multiple HNI fleets, as well as synchronize our inbound and outbound loads. We’re able to take an analytical and critical look at our business for network optimization.”

Melanie Gray
Director Transportation Services, The HON Company

CONTENT 86
SOCIAL 84
COMPANY 39

TOTAL WEIGHTED SCORE: 81

READ ALL 38 CUSTOMER SUCCESS REVIEWS FROM RUAN USERS
ABOUT GPS TO GO

GPS to GO helps U.S. and Canadian businesses of all sizes by enabling them to know where their employees and assets are at all times. Their GPS fleet tracking systems reduce the stress and frustration of business owners and fleet managers by improving business productivity, lowering costs and helping with fleet logistics & route planning. Their most popular system is the Plug-&-Play GPS units that install in seconds. As your GPS technology partner, when your needs grow, they will grow with you, working hand-in-hand to support you.

TRUSTED BY:

“GPS TO GO helps us sleep easier at night protecting us from the theft ridden world of construction and landscaping. It also allows us to see when the crews started in the morning and when they returned in the evening to confirm hours worked. We’ve even used it increase our bottom line and analyze profit per crew hour while employees are on…”

Adam Sarumi
InstantLawns.ca

“We picked up GPS to GO about 6 months ago as a way of enhancing our company and making us more efficient. It’s done everything promised. GPS to GO gave us some very, very powerful tools that gives us a great cutting-edge above and beyond most our competitors.”

Adam Manor
Advanced Business Interiors

“The Navigation & Tracking system from GPS to GO allows us to simultaneously navigate our fleet from delivery to delivery while tracking the efficiencies created with modern GPS. Tannis always strives to be on the cutting edge of technologies & this system is helping us get there.”

Fadi Swayty
Project Manager, Tannis Food Distributors

“We deliver to areas where most cell coverage seems to drop off – but with the GPS Tracking system we received from GPS to GO we’re able to see our trucks live all the way up to Mont Laurier QC (200 km North of Ottawa) and be able to tell customers the ETA of their shipment in real time.”

James Locke
Owner, Interstate Batteries Ottawa

CONTENT 84
SOCIAL 78
COMPANY 53

TOTAL WEIGHTED SCORE: 80

READ ALL 31 CUSTOMER SUCCESS REVIEWS FROM GPS TO GO USERS