ENTERPRISE VIDEO SURVEILLANCE OVERVIEW

Enterprise video surveillance software is leveraged by law enforcement and security personnel to manage streamed data from security cameras and to manage the devices. It is important for businesses to protect their premises and property, and for this reason they need to invest in quality security cameras and video surveillance software to manage them.

If you neglect video surveillance, your company can face major consequences like damage to property and loss of costly equipment. In addition, your employees’ personal property could be stolen or damaged which may drive off talent from your firm. The solution is to utilize video surveillance software and platforms which are designed to prevent crime and offer an objective overview of the happenings on your property to insurance adjusters, law enforcement, and other concerned parties.
The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings. The overall Customer Success ranking is a weighted average based on 3 parts:

**Content Score** is affected by:

1. Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
2. Customer reference rating score
3. Year-over-year change in amount of customer references on FeaturedCustomers platform
4. Total # of profile views on FeaturedCustomers platform
5. Total # of customer reference views on FeaturedCustomers platform

**Market Presence Score** is affected by:

1. Social media followers including LinkedIn, Twitter, & Facebook
2. Vendor momentum based on web traffic and search trends
3. Organic SEO key term rankings
4. Company presence including # of press mentions

**Company Score** is affected by:

1. Total # of employees (based on social media and public resources)
2. Year-over-year change in # of employees over past 12 months
3. Glassdoor ranking
4. Venture capital raised

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### Customer Success Report Award Levels

#### Market Leader
Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.

#### Top Performer
Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.

#### Rising Star
Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.
2019 Customer Success Awards
Check out this list of the highest rated Enterprise Video Surveillance software based on the FeaturedCustomers Customer Success Report.
OVERALL BEST
OF ENTERPRISE VIDEO SURVEILLANCE

BEST IN CATEGORY

VERKADA
ABOUT VERKADA

Verkada’s IoT platform combines plug-and-play security cameras with intelligent, cloud-based software - all in a scalable, user-friendly system. Hundreds of organizations use Verkada to protect people and assets, secure facilities, and gain new insights that improve the efficiency of their operations. Verkada’s vision is for an autonomous, distributed system capable of understanding the physical world in real time.

“Cyrus, we’re able to effectively manage every part of our business in a really simple way. This solution was a no brainer for us, and the impact it made on our day-to-day operations was immediate. We saw the value of the solution almost immediately.”

Steve Ugur
Co-Owner, Pausa Bar & Cookery

“The camera is at my fingertip whenever I need to go back days or weeks at a time to review surveillance in a certain area. It’s been a huge asset as an investigator.”

Nathaniel Duley
Detective, City of Parkersburg

“There were a couple of features that kind of threw everything in Verkada’s direction. One of them was that Verkada was already offering a camera that exceeded the video retention time that was part of the requirement. We really had a 60-day retention, but [at that point] the Verkada camera was up to 90.”

Christopher Walker
Director of Information Technology, Mental Health Center of Denver

“I’m excited to have a powerful system in place that makes it simple to monitor store locations and inventory. I’m able to identify potential threats before they occur, even if I’m not actively monitoring the system.”

Brandon Denney
IT Manager, Austin Hose

64
Customer references from happy Verkada users

VIEW ALL REFERENCES
2019 MARKET LEADERS

EAGLE EYE NETWORKS

Envysion®

exacq

Von Tyco Security Products
ABOUT EAGLE EYE NETWORKS

Eagle Eye Networks delivers the fastest growing, on-demand cloud based security and operations video management system (VMS) providing both cloud and on-premise recording. Eagle Eye also provides a cloud video API for integrations and application development. The Eagle Eye Platform offers secure, encrypted recording, camera management, mobile viewing and alerts - all 100% cloud managed. The API platform uses the Eagle Eye Big Data Video Framework™, with time based data structures used for indexing, search, retrieval and analysis of the live and archived video. Eagle Eye Networks sells through authorized reseller and installation partners.

“I check the mobile app more than I want to admit. It's just so easy to use. I'm constantly viewing my restaurants to make sure they're fully staffed and clean for our customers. I'm also excited to implement motion detection, a feature that will enhance security since, unfortunately, I can't be everywhere at once.”

Jay Meinen
Owner, Jimmy John’s Culture

“We were looking for one system that would take care of all three schools. Eagle Eye is cloud-based, so I can be anywhere and pull up the high-quality footage on my phone. The local police also have access to our video, so if there's a situation, they can see what's happening.”

Gary Lewis
Superintendent, Oakwood High School

“Eagle Eye is naturally a great fit for our Project Shield partnership. It's video in the cloud, which allows us the easiest connectivity at the real-time crime center and the joint operations center. Eagle Eye's encrypted, secure connection is also a huge selling point for us.”

Commander Kevin Levy
Cyber-Intelligence Unit, Mobile Police Department

“With Eagle Eye, we have been able to minimize the headaches associated with fraudulent claims of damage or missing items that come our way. We can easily pull footage and get that footage to the appropriate parties - and I can do it all from my cell phone.”

Ted Nevins
Chief Marketing Officer & IT Director, Henry's Wrecker
ABOUT ENVYSION

Envysion is a leading provider of managed video and loss prevention solutions that enable restaurant and retail operators with instant and actionable insights for increasing profitability 10-15% through the broad utilization of powerful video-driven business intelligence. Envysion® has transformed video surveillance into a strategic management tool that provides instant and unfiltered business insights to users across operations, loss prevention, marketing, and human resources. Envysion's award-winning platform quickly scales to thousands of locations and tens of thousands of users without straining the IT department or network.

“The biggest challenges we have are protecting our profits, ensuring productivity is up to our standards, and ensuring that our business can be protected both from the inside and outside. Envysion helps me protect profits by ensuring orders are rung in and that the proper food is served.”

Dennis Greve
Director of Operations, TOMS King

“Envysion decreases fraud situations by taking photos of whomever we suspect is doing suspicious activities. By it taking pictures of those situations we are able to notify other stores and have them be on the lookout for the specific individual.”

Paulino Hernandez
Store Manager, NTouch Wireless

“Envysion allows us to filter specific transaction histories and cross-reference it all with initial inventory orders. Anything that doesn’t add up, we can pull up accompanying video in a couple of minutes to help determine if we simply miscounted the inventory or if it may have been stolen and needs further investigation.”

Chris Nichols
Executive Vice President Of Operations, Fallas Stores

“By putting actionable business information from Envysion into the hands of our employees, we are able to reduce shrink and correct operational mistakes. As a result of these efforts, we’ve seen profit improvement and a reduction in key exception areas.”

Scott Henry
Information Technology, Qdoba Mexican Grill
Exacq Technologies is a leading manufacturer of video management system (VMS) software and servers used for video surveillance. Known for its ease of use, the exacqVision cross-platform VMS software is widely used across many applications. It offers virtual matrix switching and display that enables deployment of surveillance solutions for remote and centralized monitoring.

"The biggest differentiator that set exacqVision apart from the competitors was its intuitive and user friendly interface. Our school administrators rely on exacqVision to prove what actually happened in incidents and remove the hearsay element.”

Nathan Miller
Network Engineer, Jeff Davis County Schools

"United States Custom and Border Protection has strict guidelines on how we run our Bonded warehouse. State-of-the-art video security and identifying everyone and everything we have on the floor is a must. The exacqVision system is cost-efficient, easy to use and it meets our needs to see the details.”

Ryan Sweat
Director of Operations, IASAir

"We needed a video management system that could easily replace our old Time-Lapse VCR and work with existing analog cameras. The software needed to be extremely easy to use so that our branch managers and staff could manage the day-to-day activities of searching and exporting video. exacqVision Systems exceeded our requirements.”

Matt Siefken
IT Manager / Bank Security Officer, Monarch Community Bank

"One of the biggest reasons we chose exacqVision VMS was the ability to view activity from any camera on our iPhones and iPads at all times. After installing exacqVision Enterprise VMS, we saw an immediate ease in searching video that we did not have before. Airport security became much more efficient.”

Bill Dove
Public Safety Chief, Bozeman Yellowstone International Airport
TOP PERFORMERS
2019 TOP PERFORMERS

axxon

Genetec

PELCO

proxim wireless

Vivotek
ABOUT AXXONSOFT

AxxonSoft is one of the leading global developers of intelligent video surveillance solutions, featuring advanced Artificial Intelligence, Neural Networks and Deep Learning technologies to make the world a safer place for all inhabitants. Their Physical Security Information Management (PSIM) and IP Video Management Software (VMS) integrate with most CCTV and physical security products and devices which allows for easy integration and application into vertical and horizontal solutions for governments, institutions, and commercial enterprises.

"Axxon Intellect Enterprise blows away its competitors with functionality and ease-of-use. The best part for us? As an ISV, we gain competitive advantages by promoting our own added value."

Alim Sizov
SVS-Proekt

"The strategic task was to implement a uniform system with total integration and complete reliability. A unified system means we save money. Period. That's one reason why Axxon Enterprise was the solution we chose – and why we're integrating it with the 14 regional branches of our bank today."

Valery Mazhora
Chief Specialist of the Technical Security Section, Raiffeisen Bank Aval

"Interestingly, Axxon NEXT VMS Platform has been able to fulfill the requirements of the complex security operations on ground and meet the expectations of diverse clients. Keep up your good work and may AxxonSoft achieve another historical height!"

Jeff Liu
Senior Manager, Systems & IT, ADP

"It was the most flexible and development-oriented product, providing exceptional image quality and a convenient and user-friendly interface. During the proposal process it was the only one of all the products that could work with both the analog and IP cameras integrated into the system."

Igor Prischepov
Chief Engineer, Murmansk Sea Commercial Port
Genetec develops open-platform software, hardware and cloud-based services for the physical security and public safety industry. Its flagship product, Security Center, unifies IP-based video surveillance, access control and automatic license plate recognition (ALPR) into one platform. A global innovator since 1997, Genetec is headquartered in Montreal, Canada, and serves enterprise and government organizations via an integrated network of resellers, integrators and consultants in over 80 countries. Genetec was founded on the principle of innovation and remains at the forefront of emerging technologies that unify physical security systems.

“With Security Center, we can now effectively monitor traffic and assist in police investigations. There’s been a 20-25 percent drop in the number of crimes in our city.”
Dipankar Trivedi
Superintendent of Police, Bhavnagar City

“Security Center increases our levels of collaboration with city authorities and local organizations. And the 22% reduction in crime speaks for itself - everyone is a lot safer.”
Philip Pirard
Chief, Hasselt Police

“We wanted a system that would help us screen threats coming from outside and give us tools to quickly respond. The Genetec platform helps us balance convenience, safety and costs very well.”
Curtis Case
Director of Digital Learning, Millard Public Schools

“With Omnicast, our security team has been able to handle incidents faster than ever before. This means we can minimize thefts, keep our operations running smoothly, and make sure our workers are always safe.”
Michele Perini
Information Technology Manager, ASO Siderurgica Group
ABOUT PELCO

Pelco is committed to the development and manufacturing of open IP video security systems coupled with an unparalleled level of customer service and support. From an expanded selection of IP security cameras and video management systems to full HD displays, traditional surveillance technologies, accessories and more, Pelco is your trusted video security partner.

"We are constantly examining the solutions we have in place and looking at ways to improve how we conduct investigations, provide operators with a greater amount of situational awareness and streamlining business operations. Our systems are a work in progress, and we're glad to have a partner in Pelco that will help us be successful."

Joe Maskovich
Chief of Public Safety, Fresno Yosemite International Airport

"The Pelco system allows the images displayed to be quickly changed to meet requirements – we can set up different patterns depending on what’s happening."

Sergeant Steve Hassett
Central Coast Council

"The storage capabilities of Pelco IP cameras were extremely important to us. Incidents come up and we need to see what happened days, sometimes weeks, later. There are times we need to look back over Christmas breaks and other holidays."

Paul Feathers
Director of Facilities, Lewiston-Porter Central School District

"We use the video for so many things. We’ve used cameras to prevent theft and vehicle break-ins. We’ve even used them to pinpoint patient incidents, which has helped clinical staff determine their treatment."

Ron Coles
Director, University of Arizona Medical Center

Customer references from happy Pelco users

VIEW ALL REFERENCES
ABOUT PROXIM WIRELESS

Proxim Wireless provides Point-to-Point, Point-to-Multipoint, and WLAN solutions for wireless internet, video surveillance and backhaul applications. Their ORiNOCO® and Tsunami® product lines are sold to service providers and enterprises, with over 2 million devices shipped to more than 250,000 customers in over 90 countries worldwide.

“Having a unified network infrastructure is imperative to our operations. To match our high standards and mission critical applications, we needed a network solution that delivers reliably at all times. We conduct a thorough battery of tests and found Proxim’s equipment to be a good fit.”

Mohannad Hennawi
Engineer, The National Fire Fighting Mfg. Co Ltd (NAFFCO)

“The biggest reason for selecting Proxim’s wireless solution was the mobility feature. Proxim reliably connects the entire set of applications, including many mission critical ones across the distributed sites, while at the same time provides “on the move” internet access to approximately 700 passengers daily.”

José Luis López Jiménez
Director of Systems, Metro Ligero Oeste

“We evaluated Redline, Radwin and Cambium. We felt Proxim offered the best mix of price, build quality and ease of remote administration. The previous network took over five years to deploy; on the other hand, deploying Proxim’s equipment was very easy and we only took 7 months from design to deployment.”

Paul Astle
TNP Project Manager, Shetland Islands Council

“We wanted to get the best data rate we could to give us flexibilities in the future. On the service side, Proxim has continuously demonstrated its capabilities as a collaborative partner. Proxim has provided superior customer support. They’ve helped us through the entire process, and we’re looking to them for support, both now and in the future.”

Ho Nguyen
Project Manager, San Jose City Government
ABOUT VIVOTEK

VIVOTEK was founded in February 2000. The company markets VIVOTEK solutions worldwide, and has become a leading brand in global security surveillance. To fulfill its global strategic footprint, VIVOTEK is committed to building an ecosystem for the IP surveillance industry, and looks forward to long-term collaboration and growth with all partners in their shared pursuit of a safe and secure society.

"We are proud to be able to make a considerable contribution to protect the Seven Wonders of the World (Petra) through VIVOTEK’s advanced IP surveillance solution. From network cameras, network video recorders and PoE solutions to VAST, VIVOTEK provided a total surveillance solution for this massive and difficult project."

Hamzeh Labadi
Managing Director, Luminus Technology

"With the help of VIVOTEK and Hyperion, AGP has been able to build and maintain an ever growing system which we are able to control from a centralized location. VIVOTEK Management, Sales and Tech services are very attentive to our concerns and needs and understand that each of our locations has diverse, specific requirements."

Sandy Mason
Director of Labor Relations and Security, Ag Processing Inc

"The system integrator did a really good job setting up the surveillance system despite the challenge of working in a hospital open 24-hours. Once the system was in place I was really impressed with the user friendliness of it all, particularly the way in which ST7501 software integrates everything into an easy to operate system."

AP Singh
Regional IT Head, Fortis Hospital

"We are very pleased [with] this brand new video surveillance system. The cameras are a perfect fit for our needs. Due to the wide coverage and the high quality video provided by the VIVOTEK cameras, security personnel can easily monitor the activity around the key points day and night without missing the slightest detail."

Attila Kun
Director, Coficab
ABOUT CAMCLOUD

Camcloud is a leading cloud video surveillance platform that is easy to use, open and cost effective. They see traditional video surveillance options as expensive, complicated and overkill. Their goal is to keep it simple. Their service is used by thousands of small businesses and home owners, and the platform has been deployed by numerous strategic partners around the globe. Their solution is open and supports a large number of different cameras - everything from a standard webcam to a range of IP cameras from leading brands such as Axis, Foscam, Sony, VIVOTEK, Hikvision and many others.

"Camcloud’s cloud video recording technologies, combined with the latest Hanwha cameras, provides us with peace of mind and confidence, knowing that our guests and properties are in good hands.”

Andy Briggs
Managing Partner, Marriott International

"Camcloud’s video surveillance solution has provided us with a unique differentiator that has helped us to win business where we were previously unsuccessful.”

Alvaro Poggi
General Manager, Secura Integra

"Camcloud’s cloud video surveillance solution was the best choice for our roster of restaurant and retail clients. The mobile app provides peace of mind for our business owners, as they can keep an eye on their operations 24/7 from anywhere. If there is ever any issue, Camcloud is aware even before we are—which provides a confidence factor that..."

Butch Davis
CEO, Omni Watch System

“I was very impressed with the ease-of-use, setup and overall reliability of the service. I never have to restart the app, it just works. When I show people Camcloud on my iPhone, and how easily I can see what’s going on at the restaurant, they can’t believe it!”

James Hargreaves
Owner, Chelsea Smokehouse
ABOUT RHOMBUS SYSTEMS

Rhombus provides next generation video security built specifically for enterprises and IT. They are taking the traditional NVR/DVR video security systems, ditching all the complicated hardware, and infusing the system with software intelligence. This intelligence is backed by powerful AI and computer vision, allowing companies to unlock all types of data from their video - including the ability to understand space utilization through people analytics and detect when unknown people are in a building with facial recognition. Furthermore, everything is cloud-managed, meaning a company can manage unlimited cameras from anywhere in one console.

“On any campus, there are only so many security guards, but countless blind spots. Rhombus Systems allows us to be everywhere to better protect our students and staff.”
Gerry Lane
Director of Campus Safety, Jesuit High School

“Running a co-working space means we see brand-new faces come through our doors each and every day. With the high-quality security cameras and essential analytics that the Rhombus system gives us, we’re able to monitor our spaces effectively and efficiently. Their tools are incredibly useful, and couldn’t be easier to use. We love them.”
Soren Santos
Community Manager, Port Workspaces

“Rhombus Systems was just what we needed. Something that easy to implement, easy to use, and easy to manage. It really improved the way we manage our restaurants.”
Brad Parker
Chief Executive Officer, Parker Restaurant Group

“With Rhombus, we’re able to provide our customers cutting edge video security that is so much easier to deploy and support than anything we’ve used previously. In addition, the solution is opening up new revenue opportunities that we didn’t have before.”
Cory Robertson
Founder and CEO, Wifient
ABOUT SALIENT SYSTEMS

Salient Systems is a leader in open architecture video management systems. By combining powerful, yet flexible video management software and versatile hardware platforms, Salient delivers surveillance solutions that are easy to use, flexible and scalable. As Salient’s CompleteView VMS supports a wide variety of security industry applications, customers are free to choose the best available design parameters to fit their needs.

“By implementing the new networked video surveillance systems, we have met the state’s goal of improving facility security and loss prevention.”
Monic Simon
Loss Prevention Supervisor, New Hampshire Liquor Commission

“Both companies came to us with a demonstration. The Sony cameras are very good for our needs, and the Salient System VMS offered us economical features and support with the system.”
Dave Koptyra
Director of Security, Garfield School District

“We went to Salient because we had faith in the product, but also because of the license fees. When we demonstrated the product (CompleteView Pro) with the cameras inside the garage, they liked what they saw. For an integrator, we proceeded full-speed ahead with pre-loaded Salient hardware at the head end.”
Damon Kessler
President, City Creek Center

“Video cameras are our best crime-fighting tool. Video has solved the majority of problems with teams of thieves stealing projectors and students’ computers. After we got hit a few times, we got video to help us solve the problem as evidence, catching them in the act. The thieves were arrested, then came back a second time and are now doing time...”
Mike Petricca
Head, Academy of Art University

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Customer references from happy Salient Systems users

VIEW ALL REFERENCES
ABOUT SOLINK

Solink is a subscription-based software that connects your camera footage with your POS data to give you the insight you need to increase your profits, reduce theft, and help you reclaim your time. Solink reviews all of your POS transactions and pairs them with the corresponding real-time video, creating a dashboard of searchable moments. These moments allow you to filter by specific incidents like movement in a room, particular purchases, and unusual staff behavior.

“Solink has helped us by cutting down on refunds, voids, cancelled orders, and food going out that has not been paid for. Solink has helped us track all of these. We try to stay below 6.5%, and the stores we have using Solink are about 5.5%. That half-a-percent to one-percent means we save money.”

Cody Herrick
District Manager, Jack in the Box

“Solink allowed us to see who, what, and when a transaction occurs, and gave managers a way to do crew contests in stores to increase sales—the crews love friendly competition!”

Aubert Prevost
President, Five Guys

“Solink is a simple and affordable solution for keeping track of our team members and guests and a strong tool to combat theft in our restaurants.”

Chris McCluskey
Tim Hortons

“Solink is so amazing. Their loss prevention features prevented losses efficiently and effectively. Their product saved my life, improved my income, and earned me numerous accolades from my colleagues. Thanks, Solink!”

Henry McHenry
Tri Counties Bank
ABOUT SYNOLOGY INC.

Synology is dedicated to developing high-performance, reliable, versatile, and environmentally-friendly NAS servers, surveillance solutions and routers. Their goal is to deliver agile and cost-effective solutions and solid customer service. Synology uniquely enables every business to manage, secure, and protect their data wherever access is needed from flash to disk to multiple cloud architectures – at the scale needed to accommodate the exponential data growth of the digital world.

“Synology MailPlus is a web-based package supporting back-end AD integration, remote login maintenance, and simple backup configurations. Users can also restore accidentally deleted mails with ease. MailPlus just satisfies every email management need.”

Owen Sun
Management Information System Manager, I JY SHENG

“One of the most important reasons that we choose to implement a disk-based backup solution with RS2212RP+ is that it offers automated backup solutions without manual intervention required. Versatile redundancy mechanism is also available to greatly raise reliability.”

Adalbert Krobath
System Engineer Application & Data Center Technology, Leica Geosystems

“Synology surveillance solution is the best one we’ve ever had. Thanks to the Centralized Management System (CMS), the management of all 2,000 cameras deployed in 350 stores has never been so easy. It is cost effective and it helps us keep our most valuable products safe.”

Benjamin Piumi
Information Technology Manager, Chausson Materiaux

“FlashStation FS2017 is the ideal storage solution for operating load-critical VMs. As a high-availability cluster with a 5-year warranty and free Synology Replacement Service, the price-performance ratio in this storage dimension is perfect.”

Benjamin Böcherer
Information Technology Infrastructure Manager, LM Internet Services AG