

# 2017 FALL CUSTOMER SUCCESS REPORT

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CONSTRUCTION MANAGEMENT  
CATEGORY



**featured**  
customers



# CONSTRUCTION MANAGEMENT OVERVIEW

The construction industry is a complex business as each project has its own set of construction management needs. Construction management software can help from the initial idea through to costing, constructing and completing by using different software such as construction estimating software, bidding software, accounting software, home building software and construction project management software.

The main purpose of construction management software is to control and determine the quality, time, and cost of a project. Planning, control, and coordination are all key components of construction management. With this type of software in place, users are able to specify project plans and objectives, implement various operations and maximize their resource efficiency, as well as develop effective means of communication that could mitigate potential conflicts.





## CUSTOMER SUCCESS SCORING METHODOLOGY

The FeaturedCustomers.com vendor sentiment score is based on data from our customer success content platform, user generated reviews, as well as additional data aggregated from online sources and social media properties. Our ranking engine applies an algorithm to all of the data collected to calculate the overall Vendor Sentiment score. The overall Vendor Sentiment score is based on 3 parts:

Customer Sentiment Score is affected by the following:

1. # of over reviews
2. # of vendor generated customer success content pieces (case studies, success stories, testimonials, and customer videos)
3. # of user generated reviews (aggregated from multiple online sources)
4. Content quality score generated from all customer success content
5. Customer satisfaction score generated from all customer success content
6. Number of employees (based on social media and public resources)

Social Sentiment Score is affected by the following:

1. # of LinkedIn followers
2. # of Twitter followers
3. # of Facebook likes
4. Number of employees (based on social media and public sources)

Company Sentiment Score is affected by the following:

1. Number of employees (based on social media and public resources)
2. Vendor momentum based on web traffic and search trends
3. Employee satisfaction and engagement (based on social network ratings)

## CUSTOMER SUCCESS AWARDS



### Market Leader (85 - 90)

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.



### Top Performer (80 - 84)

Vendor on FeatureCustomers.com with significant market presence and resources and enough customer success content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Leader.



### Rising Star (70 - 79)

Vendor on FeatureCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer success content along with a growing social presence.

# ALL VENDORS



**GenieBelt**

**PROCORE**



**aconex**  
Connecting teams project-wide.



**FOUNDATION**  
software

**JOBPOWER**  
SOFTWARE FOR THE CONSTRUCTION INDUSTRY

**Jonas**  
Construction Software

**NEWFORMA**

**PlanGrid**

**Trimble**

**FIELDWIRE**

**VIEWPOINT**  
CONSTRUCTION SOFTWARE®



**ComputerEase**

**constructconnect**  
Powering connections. Improving results.

**e-Builder**

**UDA**  
TECHNOLOGIES



## ABOUT GENIEBELT

GenieBelt is Simple Project Management for Construction Project Management, Task Scheduling and Collaboration Tool for Any Sized Construction Company. Follow GenieBelt for regular updates on construction news, industry insights and Geniebelt updates!

### TRUSTED BY:



"GenieBelt is easy and visually simple to use. It is actually slightly big and clumsy, but in a positive way, as it works for all people."

**Kennet Nielsen**  
Administrative Director, KN Byg

"I knew that GenieBelt would make sense to use on a construction site where you see a lot of repetition in working tasks. At the same time, there is the possibility to get a detailed timetable where you can include all the details that you need."

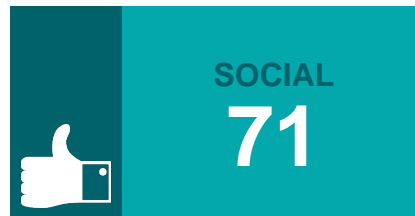
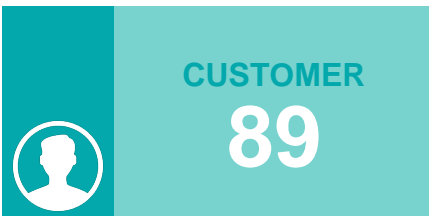
**Shoukat Naeimi**  
Project Manager, Hoffmann

"I knew GenieBelt was a real game changer for us, as soon as I started."

**Martin Hickey**  
Project Manager, Jerram Falkus

"I cannot be happier as a business owner with Geniebelt. It has given back my life, with less paperwork and stress."

**Timothy Cocaro**  
Director, Rescon Builders



[READ ALL 39 CUSTOMER SUCCESS REVIEWS FROM GENIEBELT USERS](#)



## ABOUT PROCORE

Procore Technologies, Inc., is a leading provider of cloud-based applications for construction. Procore Construction OS connects people, applications, and devices through a unified platform that helps construction firms manage risk and build quality projects, safely, on time, and within budget. Procore has a diversified business model with products for Construction Project Management, Construction Financials, and Quality & Safety. Headquartered in Carpinteria, California, with offices around the globe, Procore has more than 2 million users managing billions of dollars in annual construction volume.

### TRUSTED BY:

Geisinger Honeywell LENNAR



MICHAEL KORS



"The team has been able to use Procore for functions that previously required four separate platforms. Procore is our 'one-stop shop'; it streamlines everything."

Jenessa Frey  
Project Engineer, Turner, Turner

"Procore saves time, it's organized and standardized to reduce human error."

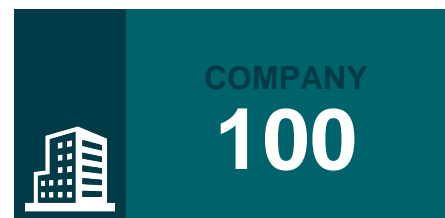
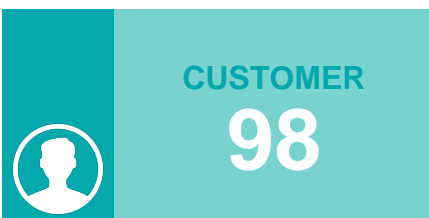
Jesse Blake  
Project Manager, Alliance Residential Company

"A typical new-construction project can last more than three years about eight months for design, with 18 to 24 months of construction. Throughout that process, AvalonBay depends on Procore."

Tony Joyce  
Project Engineer, AvalonBay Communities, Inc., AvalonBay Communities, Inc.

"It's interesting to feel like we're a part of pushing the industry forward, and helping to create a united voice of industry leaders who want to see the positive results of change."

Michael Dare  
Superintendent, Robins & Morton



TOTAL WEIGHTED  
SCORE:

92

READ ALL 149 CUSTOMER SUCCESS REVIEWS FROM PROCORE USERS







## ABOUT ACONEX

Aconex Limited provides a leading cloud collaboration platform for the global construction industry. This platform gives owners and contractors in the construction, infrastructure, and energy and resources sectors project-wide visibility and control between the many different organizations collaborating across the projects. With more than 60,000 user organizations and approximately A\$1 trillion of project value delivered in more than 70 countries, Aconex is the industry's most widely adopted and trusted platform.

### TRUSTED BY:



"If it's not transmitted via Aconex, then it's not official!"

Luis Hidalgo  
Construction Manager, Rio Tinto

"I would use Aconex for every project I have going forward."

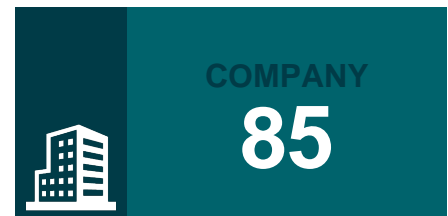
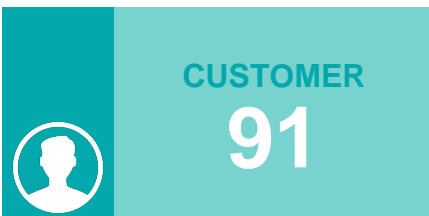
Roger Gagnier  
Vice President, AECOM

"Aconex helps us keep everyone accountable and focused on their priorities."

Jennifer Tober  
Document Control Manager, Parsons

"Aconex ensures that parties can quickly access the information they need."

Eric Willden  
Director of Major Projects, Vernon Jubilee Hospital



TOTAL WEIGHTED  
SCORE:

82

[READ ALL 57 CUSTOMER SUCCESS REVIEWS FROM ACONEX USERS](#)





## ABOUT B2W SOFTWARE

Headquartered in Portsmouth, New Hampshire, B2W Software (aka, BID2WIN Software™) is a premier provider of enterprise-class construction software, services and solutions that is redefining the future for streamlined operations. Powered by the unique ONE platform, B2W solutions effectively leverage the latest technologies into a unified system for estimating and bidding, field tracking and analysis, resource planning and dispatching, equipment maintenance and repair and information management and analysis.

### TRUSTED BY:



"We used the comparison method in B2W Estimate and were able to understand that this was the key to this part of the job "

Francis Beaujault  
Chief Estimator, Pomerleau

"Even a few die-hard spreadsheet supporters we had in that division were won over by Estimate,"

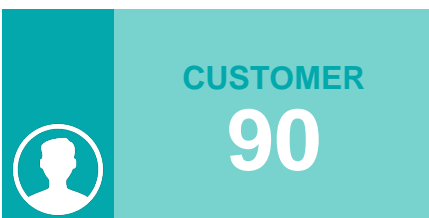
Bryan Theobald  
Project Manager, Team Fishel

"The software has very good reporting capabilities, which allow us to pass information to our management and accounting staff more quickly and efficiently,"

Adrian Galloway  
Ripa & Associates

"B2W Software saves us a great deal of time in putting bids together, and has allowed us a greater level of consistency in preparing our bids,"

Sean Donohoe  
DDS Companies



TOTAL WEIGHTED  
SCORE:

81

READ ALL 36 CUSTOMER SUCCESS REVIEWS FROM B2W SOFTWARE USERS





## ABOUT FOUNDATION SOFTWARE

Foundation Software offers FOUNDATION mobile®--a Web-based application that works in allows users to enter and review timecards, job data and field notes remotely. Finally, the brand-new Service Dispatch mobile lets service technicians receive notes and directions about their dispatches, log time, record materials used, send back notes and more! FOUNDATION is also available on the cloud as FOUNDATION SaaS ("software as a service").

### TRUSTED BY:



"Because FOUNDATION runs on a Microsoft SQL database, we knew the integrity of the date-sensitive data was ensured. We also liked the user-friendly format, the complete integration between modules, and how it easily integrates with external interfaces."

**Dale Winters**  
Vice President and Assistant General Manager, HTH Companies

"We like to track quantities and estimated vs. actual costs of our self-performed work. FOUNDATION for Window's flexibility in job cost reporting and ability to easily tie into outside software, such as Excel, were deciding factors in making the change."

**Rick Pavelick**  
CFO, Landau Building

"It's rare I come across a vendor I'm so pleased with. I'm pleasantly surprised by how well Foundation runs its company. My dream is that my company can leave that kind of impression."

**Ryan**  
President, VEI Solutions

"I had pages of questions and they answered all of them. I told my boss, 'We've got to have this.'"

**Cindy Webb**  
Corporate CPA, Webb Electric Company



[READ ALL 20 CUSTOMER SUCCESS REVIEWS FROM FOUNDATION SOFTWARE USERS](#)



## ABOUT JOBPOWER

JOBPOWER provides contractors with comprehensive construction accounting and document management software emphasizing job cost management. The software combines power and ease of use with features specific to construction and contractors, features such as AIA billing, certified payroll, budget vs actual reporting, and much more, all for a great price.

### TRUSTED BY:



"JOBPOWER construction management software streamlined our daily tasks and cut down the amount of time spent on job costing."

Leta Trapp  
Frontier Waterproofing

"I have used JOBPOWER since 1995 and have absolutely loved it! This program thinks like I do! It is the most 'user-friendly' accounting software I have used. There are so many challenges in the daily life of a construction company office - it's great that our computer software is not one of them!"

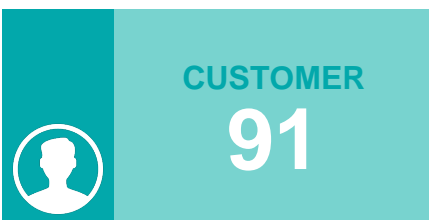
Gina Coats  
Connolly Plumbing Company, Inc.

"Very user friendly. Does not require a lot of time to learn the system."

Lisa Blanco  
Nowland Associates, Inc.

"Easy, menu driven, friendly, reliable, great tech support!"

Carol Pitman  
Pitman Construction



[READ ALL 31 CUSTOMER SUCCESS REVIEWS FROM JOBPOWER USERS](#)







## ABOUT JONAS CONSTRUCTION SOFTWARE

Jonas Construction Software provides industry-leading business management and accounting software to their clients. Jonas' fully-integrated solutions provide all of the tools needed to increase productivity and improve your bottom line. At Jonas, they make it easier for companies to focus on what is important - their customers, their projects and their employees. Jonas does this by streamlining their operations and giving better visibility to the entire organization. This gives your employees the tools to do their jobs better, support your customers and achieve your company goals.

### TRUSTED BY:



"Since partnering with Jonas, we have experienced less issues and are able to operate much more efficiently."

**Kelly Wenzel**  
Controller at Campbell and Kennedy, Campbell and Kennedy Electric Ltd.

"With Jonas, not only are we able to run a more effective and efficient business, but our employees are much more satisfied as well."

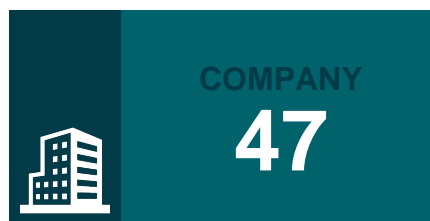
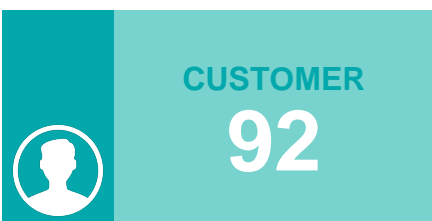
**Judy-Lynn Hiebert**  
Chief Financial Officer at DMS Industrial Constructors, DMS Industrial Constructors Inc.

"Jonas stepped up to the plate in a huge way to make it work for us... it was exactly what we were looking for. We were looking for someone who was willing to go outside the box and help us, whatever that meant."

**Stewart Moon**  
Vice President, Air & Energy

"Premier provides us with greater flexibility to focus on more important tasks."

**Alex Szollosi**  
President, MAX Construction, Inc.



READ ALL 34 CUSTOMER SUCCESS REVIEWS FROM JONAS CONSTRUCTION SOFTWARE USERS

## ABOUT NEWFORMA

Newforma is a project information management (PIM) software company focused on making architects, engineers, construction professionals and owners more productive and successful. The Newforma PIM solution helps AECO organizations manage and share project information, drive accountability, raise transparency and streamline project delivery processes, including those surrounding building information modeling (BIM), integrated project delivery (IPD), contract management and more.

### TRUSTED BY:







"The time saved differs from project to project and issue to issue, but I have to say that because our team creates projects daily and weekly, it saves me a few hours a week trying to keep track of those outstanding issues."

**Tony Garcia's**  
Senior Associate, ESD, ESD

"We were looking for a project information management system, We wanted to solve problems around storage and backup and email. The Newforma solution solves those problems with one package."

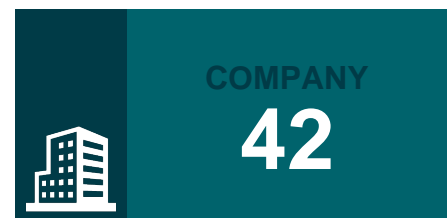
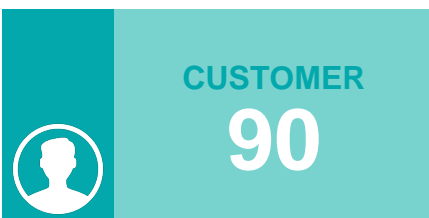
**Warren Kring**  
Information Technology Manager, BergerABAM, BergerABAM

"The fast, high-quality responses made possible by Newforma software contribute to our ability to honour our commitments and take care of clients."

**Michael Graves**  
Garver Vice President, Garver Engineers

"We are constantly looking for ways to better serve our clients. Using the Newforma software improves our efficiency and accuracy."

**Alan Gerencer**  
Associate Partner, ZGF Architects, ZGF Architects



[READ ALL 34 CUSTOMER SUCCESS REVIEWS FROM NEWFORMA USERS](#)





## ABOUT PLANGRID

PlanGrid is construction productivity software used on more than 500,000 projects around the world. The company provides contractors and owners in all construction verticals the tools to collaborate effectively and collect and manage project information throughout the project's construction and operations lifespan. PlanGrid aims to increase team productivity by: streamlining document management and control, providing collaborators with easy access to all project information from any device, and enabling seamless collaboration. This leads to building the most comprehensive record set for the entire construction and operations lifecycle and consistently delivering on time and on budget.

### TRUSTED BY:







"It's simple for people in the field to use, and plans download to your device so you're not reliant on connectivity."

**Randy Lucchesi**  
Lead Project Engineer, Granite Construction

"Assurance that the team is using the most up-to-date plans is a huge benefit. It is much easier to keep plans updated, posting RFIs, issues and redlines than the old-fashioned way with paper."

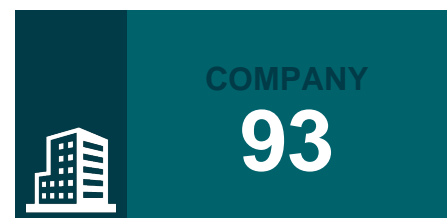
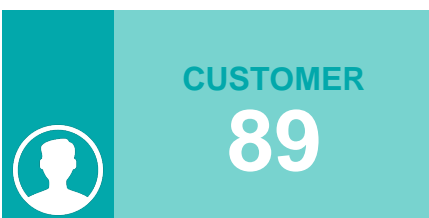
**Jenny Schnackenberg**  
Project Executive, Power Design

"PlanGrid keeps the entire team connected to the most up to date plans, while saving money and time."

**Danielle Douthett**  
Project Executive, Level 10 Construction

"After 27 years of having paper documents in the field, in carts, or print shacks, PlanGrid has saved me hours a day by not having to go to back and forth to retrieve documents. Now I can spend more time in the field and less time in the office trailer."

**David R. King**  
Former Project Superintendent, Hoar Construction



**TOTAL WEIGHTED  
SCORE:**

**84**

[READ ALL 51 CUSTOMER SUCCESS REVIEWS FROM PLANGRID USERS](#)



## ABOUT TRIMBLE

Trimble is transforming the way the world works by delivering products and services that connect the physical and digital worlds. Core technologies in positioning, modeling, connectivity and data analytics enable customers to improve productivity, quality, safety and sustainability. From purpose built products to enterprise lifecycle solutions, Trimble software, hardware and services are transforming a broad range of industries such as agriculture, construction, geospatial and transportation and logistics.

### TRUSTED BY:

**AECOM**



**Alberici**



**Manhattan  
Construction**

**WEITZ**

"Proliance will save us close to \$4M a year in construction management costs. That's a pretty compelling ROI factor."

**Petter Melau**  
Business Technology Consultant, Baptist Health South Florida

"By standardizing on Prolog software, we have been able to develop best practices that have made our company stronger and more efficient."

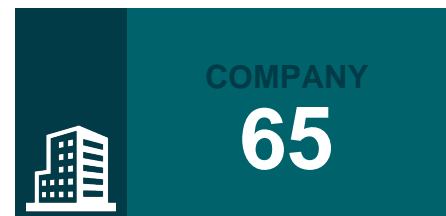
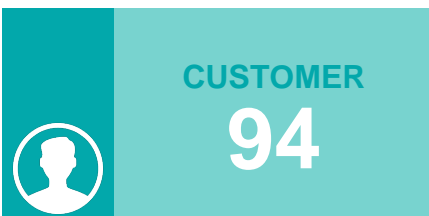
**Julie Adler**  
Application Support Analyst, Barton Malow

"Proliance allows us to be very repetitive with our best-in-class processes. Everybody is on the same page, using the same system, delivering the same service."

**Vince Verrault**  
Program Director, CBRE

"Our people now have a database-driven system that allows them to manage their resources and plan ahead for things like funding and equipment purchases. I see that as the greatest benefit of our Proliance solution."

**John Chorlog**  
Associate Director, Miami-Dade Water and Sewer Department,  
Miami Dade Water and Sewer Department



**TOTAL WEIGHTED  
SCORE:**

**84**

**READ ALL 76 CUSTOMER SUCCESS REVIEWS FROM TRIMBLE USERS**





# FIELDWIRE



## ABOUT FIELDWIRE

Fieldwire is a mobile-first (iPad / iPhone, Android) collaboration platform designed for construction foremen, superintendents and engineers. The application allows field workers to access up-to-date information like blueprints, files and tasks directly on their mobile device. Fieldwire works both offline and online allowing users to continue working in conditions where little or no network connectivity is available.

### TRUSTED BY:

facebook



BLUE MOUNTAIN ELECTRIC, INC.

SHIMIZU CORPORATION  
**SHMZ**

ENCOMPASS AUDIO VISUAL

"On one of our current projects, the client is based in San Francisco, the architect is in Minnesota, and the job itself is in Chicago. So being able to share data with all of them through Fieldwire, where they can login anytime and manage their work from their respective locations, is extremely helpful with maintaining momentum."

Nick Minella  
Senior Project Manager, Bear Construction Company

"I would absolutely recommend Fieldwire, mainly because I think it does the drawing component well. I think it has that nailed, and I think that's probably the most important thing. Fieldwire is the solution for us."

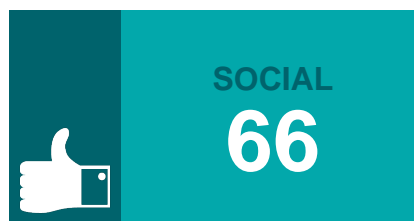
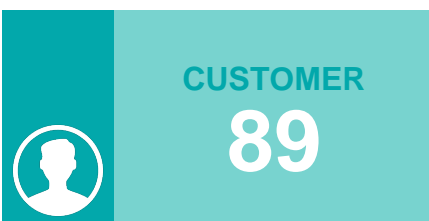
William Lopez  
Assistant Project Manager, Bernards

"We got used to using Fieldwire rather quickly. What makes our guys so pleased to use it is that it's easy for them to document their work and share it. Fieldwire has mass approval from the team since it takes a lot of weight off of their shoulders, so they're quite happy with it."

Marc Woods  
IT Support Technician, Speller Metcalfe

"I would certainly recommend Fieldwire to other teams because it's a great solution for viewing documents in the field without creating excessive work."

Matthew Watley  
Assistant Project Manager, Webcor Builders



TOTAL WEIGHTED  
SCORE:

**82**

[READ ALL 14 CUSTOMER SUCCESS REVIEWS FROM FIELDWIRE USERS](#)







## ABOUT VIEWPOINT CONSTRUCTION SOFTWARE

Viewpoint Construction Software is relentlessly dedicated to providing the most advanced, easy to use and efficient management software available exclusively to the construction industry. Viewpoint Construction continuously strive to define the edge of innovative construction management technology. With over 30 years of intense focus and collaboration with Viewpoint construction clients, Viewpoint Construction developed a rock-solid software platform to help construction professionals easily manage across all areas of operations.

### TRUSTED BY:



"We need to be able to control security on our projects really well and Viewpoint For Projects gives me all that control, and the audit trail is second to none."

Jason Waddell  
Director of Construction Technology, Batson Cook

"With Viewpoint, there are no bad questions. I'm always very impressed with the team's patience and the insistence on putting the customer first."

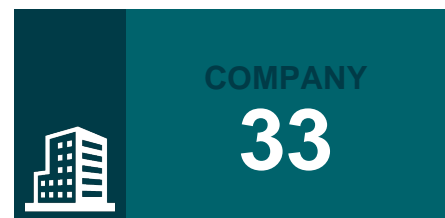
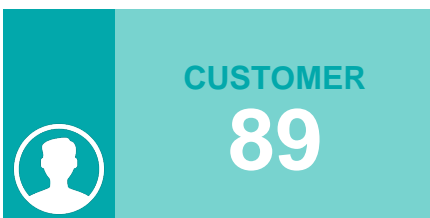
Patrick Nelson  
Vice President, Lehman Roberts Company, Lehman Roberts Company

"Considering that 97% of our work is custom, the flexibility of Vista is so valuable to us."

Mike Kees  
Manufacturing Project Manager, Bassett Mechanical, Bassett Mechanical

"I love the fact that Viewpoint is Windows-based, making it so easy to import, upload and export to other Windows programs."

Kim Bright  
Contract Admin, Dennis 7 Dees



READ ALL 37 CUSTOMER SUCCESS REVIEWS FROM VIEWPOINT CONSTRUCTION SOFTWARE USERS



## ABOUT COMPUTEREASE

ComputerEase is the leading provider of Construction Accounting and Project Management Software for Contractors. This all-in-one software is easy to use and works the way a contractor works. By investing in the brightest programming minds, ComputerEase has crafted a fully-integrated Job Costing, Accounting and Project Management solution along with field-to-office integration. More than 6,000 contractors trust ComputerEase to run their business every day.

### TRUSTED BY:



"FieldEase has allowed us to eliminate a payroll position and a service department administration assistant."

Scott Teepe, Jr.  
Project Scheduling Coordinator, TP Mechanical Contractors

"The recent updates have been fantastic (adding spell check, pop ups when updates are added, etc)."

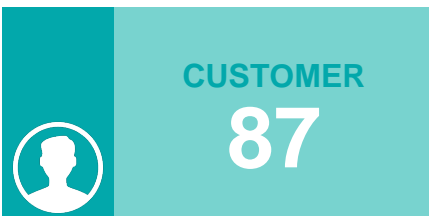
Tiffany Hollis  
Facilitator at Riverside Electric, Riverside Electric inc

"Ease of use. Very straight-forward and ease to complete the necessary tasks."

Brad  
Ulliman Schutte

"Job Center is excellent. RFC's are easy to use. Spend time evaluating job center and reporting. There is a lot of great information filters that can help evaluate work in progress as well as future estimating."

Chad  
H & R Mechanical Contractors



[READ ALL 52 CUSTOMER SUCCESS REVIEWS FROM COMPUTEREASE USERS](#)

## ABOUT CONSTRUCTCONNECT

ConstructConnect's collaborative network empowers the construction industry to be more successful with access to relevant information through easy-to-use technology.

### TRUSTED BY:



"The Associated General Contractors of America (AGC) and iSqFt (now ConstructConnect) have been strategic partners since 2001. Since that time, AGC and ConstructConnect have worked together to streamline the methods in which general contractors, specialty contractors, owners, suppliers and others collaborate in the construction process. The tools offered by ConstructConnect and utilized by our members allow them to be more efficient, productive and profitable."

**Stephen Sandherr**  
Chief Executive Officer, Associated General Contractors of America

"Thanks again for your time this morning. We appreciate your availability and willingness to instruct and teach customers. You have a great ability to relate to your customers and your enthusiasm is infectious."

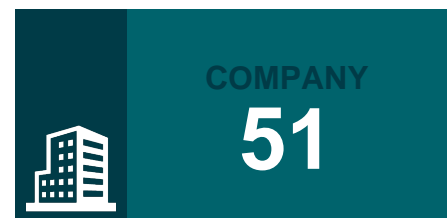
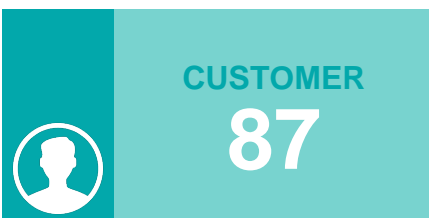
**Del Marks**  
TRAX Industrial Products

"Construction Data keeps us informed on what is up for bid over a large territory. We have used other services that have plan rooms, but they do not have all the information Construction Data has. Construction Data keeps us aware of all the upcoming projects over the Lone Star State so we don't miss an opportunity."

**Cody Comstock**  
Port Enterprises, LTD

"I have nothing but praises for our customer "success" manager. With his help, I expanded my knowledge and skills on CDC. I believe with his expertise and training abilities, he is quickly making your platforms a needed tool in my profession. My highest regards to him and your services!"

**Joanne Stiger**  
Plante Moran Living Forward



[READ ALL 53 CUSTOMER SUCCESS REVIEWS FROM CONSTRUCTCONNECT USERS](#)



## ABOUT E-BUILDER

e-Builder is the leading provider of fully integrated, cloud-based construction program management software for top facility owners and companies that act on their behalf. The company's flagship product, e-Builder Enterprise, improves capital project execution resulting in increased productivity and quality, reduced cost, and faster project delivery. Since 1995, e-Builder's technology leadership and construction industry focus has provided thousands of global companies, government agencies, and healthcare and educational institutions managing billions of dollars in capital programs with solutions to improve the plan, build and operate lifecycle. The company is privately held and headquartered in Fort Lauderdale, Florida

### TRUSTED BY:



Northeastern

PENNSTATE



USC University of Southern California

"As we actually buy out and administer the project, e-Builder allows us to move money from one code to another so that we can track the budget and stay online."

Joel King

Assistant Vice Chancellor, University of California

"Any way you can find to improve efficiencies will enable you to support your organizations larger efforts. And e-Builder has helped us do that."

Paul Shearon

Senior Financial Analyst, Memorial Hermann

"We count on e-Builder as our centralized project management information system to find the BIM model, PDF drawings of the hospital, schedules, and all other project documents."

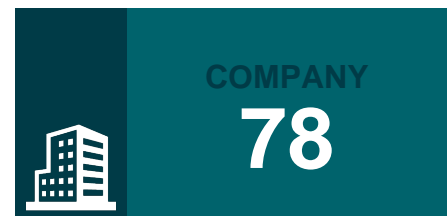
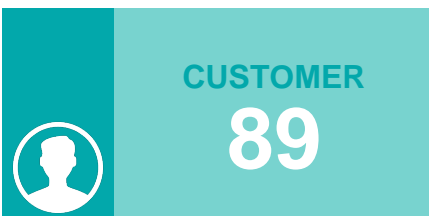
Guillermo Ramos

Director of CIP Construction Services, University of Texas Southwestern Medical Center

"The software is mature. It's been around awhile. It's very robust, so it allows us to do a lot of different things with it."

Leah Mooney

Chief of Capital Construction Financials, Chicago Transit Authority



TOTAL WEIGHTED  
SCORE:

79

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## ABOUT UDA TECHNOLOGIES

UDA Technologies is one of the fastest growing providers of construction productivity software in the United States, Canada, Australia, and 75 countries worldwide with double digit, industry leading revenue growth. Designed for growing businesses, UDA construction software manages over 50 billion dollars of construction annually. Identified as a key partner in construction software technology, UDA Technologies is a Microsoft Partner and a Premier Intuit QuickBooks developer.

### TRUSTED BY:



"We really needed to find a way to properly keep up with the paperwork required to complete many of these jobs, I knew we needed something and after looking at the product and reading reviews, I could tell ConstructionSuite was it. It does exactly what I want it to do and more."

Justin Blair  
Operations Specialist, Aarow Equipment & Services

"I came to Bryton Homes and they didn't have any estimating management software, Construction Suite is as close to perfect as I've found. When you're a start-up company, you try to keep the costs down and you have to be able to grow from that initial stage. Construction Suite will take us pretty far in the growth phase, and honestly, it works, very well."

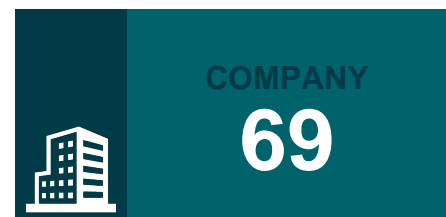
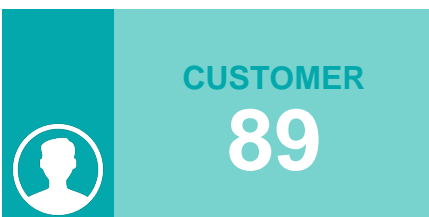
Rick Clendaniel  
Director of Operations, Bryton Homes

"The way we present an estimate really helps us justify our numbers. Seeing the estimate broken down bit by bit helps our clients understand where the price is and why. It definitely helps us secure jobs because we can break it down for them instead of just giving them the bottom line."

John Riley  
Founder, Riley Custom Homes

"I set up my own workflow and it really acts as my guideline. It's an easy way to make sure I'm taking the proper steps and it really works out well for me because I have a long laundry list to go on for the entire project."

David Warner  
Owner & President, Warner Custom Homes



TOTAL WEIGHTED  
SCORE:

73

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